UniCredit Tiriac Bank S.A.

Financial Statements 31 December 2011

Prepared in accordance with International Financial Reporting Standards as endorsed by European Union

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Independent Auditor's Report

The Shareholders'
Unicredit Tiriac Bank S.A.

Report on the Financial Statements

We have audited the accompanying financial statements of Unicredit Tiriac Bank S.A. ("the Bank"), which comprise the statement of financial position as at 31 December 2011, and the related statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as endorsed by the European Union. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

- Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Standards on Auditing as adopted by the Romanian Chamber of Auditors. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement.
- An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.
- 5 We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.





Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Unicredit Tiriac Bank S.A. as at 31 December 2011, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as endorsed by the European Union.

Other Matters

This report is made solely to the Bank's shareholders, as a body. Our audit work has been undertaken so that we might state to the Bank's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Bank and the Bank's shareholders as a body, for our audit work, for this report, or for the opinion we have formed.

For and on behalf of KPMG Audit SRL:

Furtuna Cezar-Gabriel

Futura

registered with the Chamber of Financial Auditors of Romania under no 1526/20.11.2003

Bucharest, 6 March 2012

KPMG Audit SRL

KPMG AUDIT S.R.L.

registered with the Chamber of Financial Auditors of Romania under no 9/2001



Statement of comprehensive income

for the year ended 31 December 2011

for the year ended 31 December 2011			
	Note	2011	2010
	Rote	RON	RON
		1,231,607,330	1,334,724,804
Interest income		(548,056,097)	(578,112,378)
Interest expense		(540,050,057)	(, , , , , , , , , , , , , , , , , , ,
Interest related effect of swap transactions related to refinancing lines with Group companies*		100,913,551	158,607,848
	7	784,464,784	915,220,274
Net interest income	,	276,601,504	276,536,736
Fee and commission income		(51,572,933)	(43,881,697)
Fee and commission expense	_		
Net fee and commission income	8	225,028,571	232,655,039
Dividends income	9	868,364	1,967,047
Net income on foreign exchange and on derivatives held			184,872,051
at fair value through profit and loss	10	199,437,316	11,509,010
Net gains on financial assets available for sale		9,420,316	17,006,944
Other operating income	11	3,484,939	
Operating income		1,222,704,290	1,363,230,365
	10	(284,829,851)	(273,473,832)
Personnel expenses	12	(65,590,958)	(54,056,700)
Depreciation and amortisation	13 14	(257,338,834)	(247,044,812)
Other administrative costs	14	(2,637,386)	(9,793,544)
Other operating costs			
Operating expenses		(610,397,029)	(584,368,888)
Supposed assets	15	(348,952,291)	(495,235,602)
Net impairment losses on financial assets		(1,522,654)	(264,496)
Impairment on tangible and intangible assets Net provision charge	16	(78,939,235)	(69,284,309)
Gains / (Losses) on investments in associates		4,185,251	(9,875,024)
Profit before taxation	vide	187,078,332	204,202,046
Profit before taxation	AND THE STATE OF T		110.7
* See note 7.	West Jour	Sign	edit line oonk
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Statement of comprehensive income

for the year ended 31 December 2011 (continued)

	Note	2011	2010
		RON	RON
Income tax expense	17	(27,648,395)	(32,983,925)
Net profit for the year		159,429,937	171,218,121
Other comprehensive income, net of income tax			
Net change in revaluation reserve for available-for-sale financial assets (net of deferred tax)		(25,022,030)	29,382,623
Revaluation of property, plant and equipment (net of	•	16,123,210	-
deferred tax) Net change in cash flow hedging reserve (net of deferred		(38,569,855)	-
tax) Share of other comprehensive income of associates		129,761	-
Other comprehensive income for the year, net of income tax		(47,338,914)	29,382,623
Total comprehensive income for the year		112,091,023	200,600,744
			

The financial statements were approved by the Management Board on 6 March 2012 and were signed on its behalf by:

Mr. Rasvan Radu

Chief Executive Officer







Statement of financial position

at 31 December 2011

at 31 December 2011	Note	31 December 2011 RON	31 December 2010 RON
Assets	10	2,956,144,324	2,968,321,117
Cash and cash equivalents	18		86,296,659
Derivative assets at fair value through profit or loss	19	123,958,371	734,471,531
Loans and advances to banks	20	1,350,998,634	12,660,662,423
Loans and advances to customers	21	14,499,380,530	25,332,586
Investments in associates	22	42,278,937	3,853,099,398
Investment securities, available-for-sale	23	3,369,112,393	3,882,905
Equity investments, available for sale	24	3,523,009	9,010,918
Investments securities, held to maturity	25	9,109,414	• •
Property and equipment	26	268,703,598	247,934,328
Intangible assets	27	110,464,175	95,955,157
Current tax asset		-	21,003,764
Deferred tax assets	28	50,981,681	29,660,743
Other assets	29	77,842,355	68,786,590
Total assets		22,862,497,421	20,804,418,119
Liabilities	10	111 006 247	75,502,634
Derivative liabilities at fair value through profit or loss	19	111,886,347	75,502,054
Derivatives financial instruments designated as hedging	30	58,812,857	-
instruments	31	3,661,066,808	3,228,872,212
Deposits from banks	32	4,123,606,300	3,353,736,213
Loans from banks and other financial institutions	33	11,542,323,596	10,988,236,400
Deposits from customers	34	403,091,492	401,990,194
Subordinated liabilities	35	244,068,534	158,588,186
Provisions	رد	9,872,694	
Current tax liabilities	28	94,058,666	86,285,836
Deferred tax liabilities	26 36	123,411,332	132,998,672
Other liabilities	30	125,411,552	
Total liabilities		20,372,198,626	18,426,210,347
Equity			1,101,604,066
Share capital	37	1,101,604,066	1,101,604,000
Retained earnings		1,222,997,098	(536,978)
Reserve on available for sale financial assets		(25,559,008)	(330,976)
Cash flow hedging reserve		(38,569,855)	212 522 522
Other reserves	38	229,826,494	213,573,523
Total equity		2,490,298,795	2,378,207,772
Total liabilities and equity		22,862,497,421	20,804,418,119

The financial statements were approved behalf by:

Mr. Rasvan Radu Chief Executive Officer by the Management Board on 6 March 2012 and were signed on its

Mr. Stanislav Georgiev Ne

Chief Financial Officer

Statement of changes in equity

at 31 December 2011 In RON	Share capital	Reserve on available for sale	Cash flow hedging reserve	Revaluation of property, plant and equipment	Other	Retained earnings*	Total
Balance at 31 December 2010	1,101,604,066	financial assets (536,978)	•	•	213,573,523	1,063,567,161	2,378,207,772
Total comprehensive income for the year Net profit for the year	e year	•	1	•	1	159,429,937	159,429,937
Other comprehensive income, net of income tax	of income tax						
Net change in available-for-sale	1	(25,022,030)		•	1	4	(25,022,030)
inancial assets, net of tax Net change in cash flow hedging	,	,	(38,569,855)	1	1	1	(38,569,855)
reserve, net of tax Revaluation of property, plant	·	1	ı	16,123,210	•	•	16,123,210
and equipment, net of tax Share of other comprehensive	·	1	ı	•	129,761	•	129,761
income of associates Total other comprehensive		(05 000 000)	(558 095 86)	16.123.210	129,761		(47,338,914)
income Total comprehensive income	1	(25,022,030)	(38,569,855)	16,123,210	129,761	159,429,937	112,091,023
for the year Balance at 31 December 2011	1,101,604,066	(25,559,008)	(38,569,855)	16,123,210	213,703,284	1,222,997,098	2,490,298,795
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*Retained earnings include merger premium based on statutory figures of RON 378,351,545 as at 31 December 2011 and as at 31 December 2010.



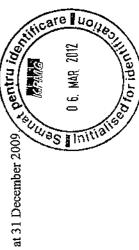
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UniCredit Tiriac Bank

Statement of changes in equity

at 31 December 2010 In RON	Share capital	Reserve on	Cash flow	Revaluation of	Other	Retained	Total
Ralance at 31 December 2009	1.101.604.066	available for sale financial assets (29,919,601)	nedging reserve	property, plant and equipment -	213,573,523	892,349,040	2,177,607,028
Datal commoboneivo incomo for the veer							
Net profit for the year	-	•	ť	ı	1	171,218,121	171,218,121
Other comprehensive income, net of income tax	income tax						
Net change in available-for-sale financial assets, net of tax	•	29,382,623	1	1	ı	•	29,382,623
Net change in cash flow hedging reserve, net of tax	ı	,	•	1	1	•	ı
Revaluation of property, plant and equipment, net of tax	•	1	1	•	1	ı	1
Share of other comprehensive income of associates	•	1	r	•	1	ı	•
Total other comprehensive income	,	29,382,623	a l	1	•	ļ r	29,382,623
Total comprehensive income for the year		29,382,623	,	1	ı	171,218,121	200,600,744
Balance at 31 December 2010	1,101,604,066	(536,978)			213,573,523	1,063,567,161	2,378,207,772

*Retained earnings include merger premium pased on statutors figures of RON 378,351,545 as at 31 December 2010 and as at 31 December 2009





Statement of cash flows

for the year ended 31 December 2011

In RON Operating activities	Note	2011	2010
Profit before taxation	17	187,078,332	204,202,046
Adjustments for non-cash items: Depreciation and amortisation and impairment on tangible and intangible assets	13	67,113,612	54,056,700
Net charge of provision for impairment on financial assets Share of (gain)/loss from investments in associates Change in fair value of derivatives at fair value through	15 22	358,934,268 (4,185,251)	491,782,512 9,875,025
profit or loss Other items for which the cash effects are investing or		(1,277,999)	45,367,453
financing		(61,152)	(20,900,769)
Other non-cash items		82,124,315	(49,414,626)
Operating profit before changes in operating assets		689,726,126	734,968,341
Change in operating assets: Increase in investment securities available-for-sale (Increase)/decrease in loans and advances to banks (Increase)/decrease in loans and advances to customers		465,091,957 9,121,675 (2,171,524,143)	(904,449,404) (23,505,988) (1,664,981,727)
(Increase)/decrease in other assets Change in operating liabilities: Increase in deposits from banks Increase in deposits from customers Increase in other liabilities Income tax paid		(16,196,922) 431,245,522 546,882,199 (10,388,082)	(26,900,448) 959,671,496 451,983,281 4,808,957 (38,660,820)
Cash flows generated from operating activities		(56,041,668)	(507,066,312)
Investing activities Proceeds from sale of property and equipment Acquisition of property and equipment and intangible assets Acquisition of equity investments Proceeds from sale of equity investments		4,284,226 (77,270,232) (13,447,979) 1,095,443	(83,829,583) (18,707,206) 5,945,940
Dividends received	9	868,364	1,967,047
Cash flows used in investing activities		(84,470,178)	(94,623,802)
Cash flows used in investing activities	On Fallon		Jan More



Statement of cash flows (continued)

for the year ended 31 December 2011

	Note	2011	2010
Financing activities			
Payment of finance lease liability		(44,037)	(27,793)
Repayments of loans from financial institutions		(109,912,133)	(2,036,820,871)
Drawdowns from loans from financial institutions		863,940,000	768,057,000
Cash flows used in financing activities		753,983,830	(1,268,791,664)
Net (decrease)/ increase in cash and cash equivalents		613,471,984	(1,870,481,778)
Cash and cash equivalents at 1 January		3,667,955,177	5,538,436,955
Cash and cash equivalents at 31 December		4,281,427,161	3,667,955,177
Cash flow form operating activities include: Interest received Interest paid		2011 1,075,571,252 518,967,916	2010 1,334,335,441 671,138,246
Analysis of cash and cash equivalents			
In RON	Note	31 December 2011	31 December 2010
Cash and cash equivalents comprise:			
Cash on hand and in ATM's	18	225,746,063	190,595,349
Current accounts held with banks	20	34,303,667	28,679,022
Current accounts held with the National Bank of Romania	18	2,730,398,262	2,777,725,768
Placements with NBR and other banks – less than 3 months		1,290,979,169	670,955,038
Cash and cash equivalents in the cash flow statement	•	4,281,427,161	3,667,955,177





Notes to the financial statements

1. Reporting entity

UniCredit Tiriac Bank S.A. (the "Bank") was established as a Romanian commercial bank on 1 June 2007 upon the merger by acquisition of the former UniCredit Romania S.A. (the absorbed bank) by Banca Comerciala HVB Tiriac S.A. (the absorbing bank) and is licensed by the National Bank of Romania to conduct banking activities.

The Bank's current registered office is 23-25 Ghetarilor Street, District 1, Bucharest, Romania.

At December 2011, the Bank is member of the UniCredit Group, being directly controlled by UniCredit Bank Austria, with registered office in Vienna, Austria, Schottengasse 6 – 8, and having as ultimate parent UniCredit S.p.A., with registered office in Rome, Italy, Via Alessandro Specchi, 16.

The management of the Bank is governed by a two-tier system, by the Management Board and respectively by the Supervisory Board, in accordance with the prerogatives provided by the Constitutive Deed of the Bank and within the authority levels given by the General Assembly of Shareholders. The members of the Management Board exercise their responsibilities under the oversight of the Supervisory Board.

The Bank provides retail and commercial banking services in Romanian Lei ("RON") and foreign currency for individuals and legal entities. These include: accounts opening, domestic and international payments, foreign exchange transactions, working capital finance, medium and long term facilities, retail loans, bank guarantees, letter of credits and documentary collections, derivative financial instruments.

The associate company, UniCredit Leasing Corporation IFN S.A., provides financial lease services to corporate clients and individuals, while UniCredit Consumer Financing IFN S.A., also associate, provides consumer finance loans to individuals.

The Bank operates through the Head Office located in Bucharest and through its network of 245 branches and agencies (31 December 2010: 235) located in Bucharest and in the country.





Notes to the financial statements

2. Basis of preparation

a) Statement of compliance

At 31 December 2011 and 31 December 2010 the financial statements of the Bank have been prepared in accordance with International Financial Reporting Standards ("IFRS") as endorsed by the European Union

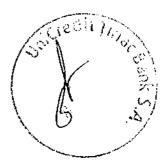
Differences between IFRS as endorsed by the European Union and the statutory accounts

Adjustments have been made to the statutory accounts as have been considered necessary to bring the financial statements in line, in all material respects, with IFRS.

The major changes from the statutory financial statements prepared under domestic law are:

- · grouping of numerous detailed items into broader captions;
- restatement adjustments required in accordance with IAS 29, Financial Reporting in Hyperinflationary Economies;
- recognition of the investments in associate applying the equity method in accordance with IAS
 28, Investments in Associates;
- fair value and impairment adjustments required in accordance with IAS 39, Financial Instruments: Recognition and Measurement;
- adjustments to the income statement to place certain revenues and expenses on an accruals basis; and
- the necessary additional disclosure requirements, including IFRS 7 requirements.







2. Basis of preparation (continued)

b) Basis of measurement

The financial statements are prepared on a fair value basis for derivative financial instruments, financial assets and liabilities held at fair value through profit and loss, land and buildings and available-for-sale financial instruments, except those for which a reliable measure of fair value is not available. Other financial assets and liabilities and non-financial assets and liabilities are stated at amortised cost or historical cost. Non-current assets held for sale are stated at the lower of carrying amount and fair value less cost to sell.

c) Functional and presentation currency

The financial statements are presented in Romanian Lei ("RON"), which is the functional and presentation currency. Except as indicated, the financial information presented in RON has been rounded to the nearest unit.

d) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In particular, information about significant areas of estimation uncertainty and critical judgements made by management in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in notes 4 and 5.

e) Changes in accounting policies

Revaluation of land and buildings

In 2011 the Bank changed its accounting policy with respect to the measurement of land and buildings from the cost model to the revaluation model, with changes on fair values being recognized in equity. At the revaluation of property and equipment, the accumulated depreciation at the revaluation date was subtracted from the gross book value of the asset, so that the net book value of the assets after deducting all value adjustments is recomputed based on the revaluated amount. The revaluation was performed by an independent professional certified valuator, S.C. Colliers International S.R.L, as at 30 December 2011. At this date all the tangible assets classified as buildings and land owned have been revaluated. In estimating the fair value of the Bank's land and buildings the independent valuator used two alternative methods and chose the most appropriate one, depending on the nature and destination of each element.

This change in accounting policy was applied prospectively and had an impact on property, plant and equipment of RON 19,194,298 (increase) and on equity of RON 16,123,210 (net of deferred tax). The net book value of land and buildings carried under the cost model was RON 140,225,751 as at 31 December 2011 (net book value of land and buildings carried under revaluation model was RON 159,420,049 as at 31 December 2011).

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Notes to the financial statements

2. Basis of preparation (continued)

e) Changes in accounting policies (continued)

Interest income on impaired loans

Due to the fact that starting with 1 January 2012 the Bank applies IFRS as endorsed by the European Union as the statutory reporting framework, the Bank better aligned in 2011 its accounting policies for the interest income recognition, mainly in relation to the unwinding of the discount effect of the impaired loans. In this respect, the Bank refined the interest income recognition policy previously effective (stop accrual of penalties) to ensure compliance with interest income on impaired loans recognition policy (please refer to note 3 d)). This change in accounting policy produced a net increase in profit in 2011 of ap. RON 23 million (composed of decrease in interest income and decrease in impairment losses on loans).

3. Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements, and have been applied consistently by the Bank, except as explained in the note 2(e), which describes the changes in accounting policies.

a) Basis of consolidation

Subsidiaries

Subsidiaries are entities controlled by the Bank. Control exists when the Bank has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable or convertible are taken into account.

As at 31 December 2011, and respectively as at 31 December 2010, the Bank had no subsidiary as it had no power to govern the financial and operating policies of its equity investments.

Associates

Associates are those entities in which the Bank has significant influence, but no control, over the financial and operating policies. Associates are accounted for using the equity method (equity accounted investees). The financial statements include the Bank's share of the income and expenses and other comprehensive income of equity accounted investees, from the date that significant influence commences until the date that significant influence ceases. When the Bank's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that interest is reduced to nil and the recognition of further losses is discontinued except to the extent that the Bank has an obligation or has made payments on behalf of the investee.

The Bank holds a 20% investment in UniCredit Leasing Corporation IFN S.A., a company providing leasing services to local and external customers, respectively a 46.06% investment in Childred Consumer Financing IFN S.A., a company providing consumer financing loans for individuals file Bank has accounted for the associates of accounted to the accounted to

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Notes to the financial statements

3. Significant accounting policies (continued)

b) Foreign currency

Transactions in foreign currencies are translated at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the end of reporting period are translated to RON at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognized in the income statement. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated to RON at foreign exchange rates ruling at the dates the fair value was determined.

The exchange rates of major foreign currencies were:

Currencies	31 December 2011	31 December 2010	%
Euro (EUR)	1: RON 4.3197	1: RON 4.2848	0.81
US Dollar (USD)	1: RON 3.3393	1: RON 3.2045	3.69

c) Accounting for the effect of hyperinflation

Romania has previously experienced relatively high levels of inflation and was considered to be hyperinflationary as defined by IAS 29 "Financial Reporting in Hyperinflationary Economies" ("IAS 29"). IAS 29 requires that the financial statements prepared in the currency of a hyperinflationary economy are restated in terms of the measuring unit current at the end of reporting period (i.e. non-monetary items are restated using a general price index from the date of acquisition or contribution). As the characteristics of the economic environment of Romania indicate that hyperinflation has ceased, effective from 1 January 2004 the Bank no longer applied the provisions of IAS 29.

Accordingly, the amounts expressed in the measuring unit current at 31 December 2003 are treated as the basis for the carrying amounts in these financial statements.

d) Interest

Interest income and expense are recognised in profit or loss using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is thereafter recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss on the net loan.

The calculation of the effective interest rate includes all fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset of lability.

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3. Significant accounting policies (continued)

d) Interest (continued)

Interest income and expense presented in the statement of comprehensive income include:

- interest on financial assets and financial liabilities measured at amortised cost calculated on an effective interest basis;
- interest related effect of Swap transactions regarding refinancing lines with Group Companies the Bank's financing in RON from the parent company UniCredit Bank Austria AG is immediately swapped into EUR. The related interest effect of these swap transactions on the Bank's income statement is recognized in net interest income while the effect of exchange rate revaluation is recognized in net income on foreign exchange and on derivatives held for risk management;
- interest on financial assets and financial liabilities measured at fair value, calculated on an effective interest basis;
- the effective portion of fair value changes in qualifying hedging derivatives designated in cash flow hedges of variability in interest cash flows, in the same period that the hedged cash flows affect interest income/expense.

e) Fees and commission

Fees and commission income and expense that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income arising on the financial services provided by the Bank, including account servicing fees, investment management fees, advisory fees and syndication fees are recognized in the income statement on the accrual basis, i.e. when the corresponding service is provided.

Other fees and commission expense relates mainly to transaction and service fees, which are expensed as the services are received.

f) Dividends

Dividend income is recognised in the income statement on the date that the dividend is declared. Income from equity investments and other non-fixed income investments is recognised as dividend income when it accrues. Dividends are treated as an appropriation of profit in the period they are declared and approved by the General Assembly of Shareholders. The only profit available for distribution is the profit for the year recorded in the Romanian statutory accounts, which differs from the profit in these financial statements, prepared in accordance with IFRS, due to the differences between the applicable Romanian Accounting Standards and IFRS.





Notes to the financial statements

3. Significant accounting policies (continued)

g) Net income on foreign exchange and on derivatives at fair value through profit and loss

This comprises gains less losses related to trading assets and liabilities and derivatives held for risk management, and includes all realised and unrealised fair value changes and foreign exchange differences.

h) Lease payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability. Contingent lease payments are accounted for by revising the minimum lease payments over the remaining term of the lease when the lease adjustment is confirmed.

i) Income tax expense

Income tax expense on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in other comprehensive income.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the end of reporting period, and any adjustment to tax payable in respect of prior periods.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the end of reporting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Additional income taxes that arise from the distribution of dividends are recognised at the same time as the liability to pay the related dividend.

The tax rate used to calculate the current and deferred tax position at 31 December 2011 is 16% (2010: 16%).





Notes to the financial statements

- 3. Significant accounting policies (continued)
- j) Financial assets and liabilities

(i) Recognition and initial measurement

The Bank initially recognises loans and receivables, deposits, borrowings issued and subordinated liabilities on the date that they are originated. All other financial assets and liabilities are initially recognised on the trade date at which the Bank becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through profit or loss, transaction costs that are directly attributable to its acquisition or issue.

(ii) Classification

Financial assets

At inception a financial asset was classified in one of the following categories:

- loans and receivables:
- held to maturity;
- available-for-sale; or
- at fair value through profit or loss

See accounting policies 3(k), (l), (n) and (o).

Financial liabilities

The Group classifies its financial liabilities as measured at amortised cost or fair value through profit or loss. See accounting policies 3(l), (u).

The Bank designates financial assets and liabilities at fair value through profit and loss when either:

- The assets and liabilities are managed, evaluated and reported internally on a fair value basis;
- The designation eliminates or significantly reduces an accounting mismatch which would otherwise arise; or
- The asset or liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract.

(iii) Derecognition

The Bank derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Bank is recognised as a separate asset or liability.

On derecognition of a financial asset, the difference the carrying amount of the asset (or the carrying amount allocated to the portion of the asset the carrying amount allocated to the portion of the asset the carrying amount allocated to the portion of the asset the carrying amount allocated to the portion of the asset the carrying amount of the asset (or the carrying amount of the carr

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Notes to the financial statements

- 3. Significant accounting policies (continued)
- j) Financial assets and liabilities (continued)

(iii) Derecognition (continued)

any new asset obtained less any new liability assumed) is recognised in profit or loss. In addition, any cumulative gain or loss that had been recognised in other comprehensive income was also recognised in profit or loss.

The Bank derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

The Bank enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised from the balance sheet. Transfer of assets with retention of all or substantially all risks and rewards include, for example, securities lending and repurchase transactions.

The Bank entered into several transactions with UniCredit Bank Austria AG and other entities within UniCredit Group whereby:

- Either UniCredit Bank Austria AG directly financed some corporate customers, while the Bank undertook the role of agent or security agent and payment agent, or
- The Bank transferred to UniCredit Bank Austria AG by means of novation agreements the outstanding amount of certain loans already granted to Romanian corporate customers and also undertook the role of security agent and payment agent.

For each of the contracts concluded with UniCredit Bank Austria AG, there is a risk participation agreement by which the Bank is obliged to indemnify UniCredit Bank Austria AG against costs, loss or liability suffered by UniCredit Bank Austria AG in connection with the relevant contracts to the extent of an agreed percentage of the relevant amounts and up to a limit agreed on a case by case basis.

As the Bank has transferred the right to receive cash flows from the loans financed by UniCredit Bank Austria AG, has neither retained nor transferred all risks and rewards of ownership, nor has retained control, such loans are not recognized in the Bank's balance sheet (refer also to note 40).

(iv) Offsetting

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions such as the Bank's trading activity.

(v) Amortised cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments this or minus the cumulative amortisation using the effective interest method of any defference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

Notes to the financial statements

- 3. Significant accounting policies (continued)
- j) Financial assets and liabilities (continued)

(vi) Fair value measurement

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction on the measurement date.

The fair value of financial assets and financial liabilities is based on quoted market prices or dealer price quotations for financial instruments traded in active markets. A market is regarded as active if quoted prices are readily and regularly available and represent actual and regularly occurring market transactions on an arm's length basis.

If a market for a financial instrument is not active, the Bank establishes fair value using a valuation technique. Valuation techniques include using recent arm's length transactions between knowledgeable, willing parties (if available), reference to the current fair value of other instruments that are substantially the same, discounted cash flow analyses and option pricing models. The chosen valuation technique makes maximum use of market inputs, relies as little as possible on estimates specific to the Bank, incorporates all available factors that market participants would consider in setting a price, and is consistent with accepted economic methodologies for pricing financial instruments. Inputs to valuation techniques reasonably represent market expectations and measures of the risk-return factors inherent in the financial instrument.

The best evidence of fair value of financial instruments at initial recognition is the transaction price, i.e. the fair value of the consideration given or received, unless the fair value of the instrument is evidence by comparison with other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable markets.

Where a fair value cannot be reliably estimated, unquoted equity instruments that do not have a quoted market price in an active market are measured at cost and periodically tested for impairment.





Notes to the financial statements

- 3. Significant accounting policies (continued)
- j) Financial assets and liabilities (continued)

(vii) Identification and measurement of impairment

The Bank assesses at the end of each reporting period whether there is any objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

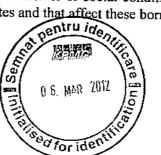
It may not be possible to identify a single, discrete event that caused the impairment. Rather the combined effect of several events may have caused the impairment. Losses expected as a result of future events, no matter how likely, are not recognized. If there is objective evidence that an impairment loss on a financial asset has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). If a loan, receivable or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the interest rate for: fixed interest rate loans when loan is originated and floating interest rate loans when the loan was found impaired. The carrying amount of the asset shall be reduced either directly or through use of an allowance account. The amount of the loss shall be recognized in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease is related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed either directly or by adjusting an allowance account. The amount of the reversal is recognized in profit or loss.

Loans and advances to customers

The Bank uses based on its internal impairment assessment methodology amongst other factors the following main impairment indicators for loans to customers or groups of loans to customers:

- (a) significant financial difficulty of the borrower determined in accordance with the Bank's internal rating system;
- (b) a breach of contract, such as a default or delinquency in interest or principal payments of the borrowers (individually or in the same group of borrowers);
- (c) the lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider such as the rescheduling of the interest or principal payments;
- (d) it is becoming probable that the borrower will enter bankruptcy or other financial reorganization;
- (e) observable data indicating that there are economic or social conditions that can influence adversely the industry in which the borrower operates and that affect these borrowers.





- 3. Significant accounting policies (continued)
- j) Financial assets and liabilities (continued)

(vii) Identification and measurement of impairment (continued)

The Bank first assesses whether objective evidence of impairment exists individually for loans to customers that are individually significant or collectively for loans that are not individually significant. Loans to customers that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment. The calculation of the present value of the estimated future cash flows of a collateralized loan reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

Individual assessment

Based on the Bank's internal criteria an exposure may qualify as individually significant. The client whose risk profile is not, according to expert judgement, reflected by portfolio based parameters is individually significant. The individual impairment is determined on a case by case basis taking into account the estimated future cash flows.

The main criteria for determining whether a specific exposure is individually significant is a threshold estimated based on UniCredit Group experience or the specific risk profile (in terms of potential credit loss), but validated by the Bank depending on local economical environment. The threshold for determining whether a specific exposure is significant or not, is locally established at the amount of EUR 250,000 for retail loans and respectively at the amount of EUR 1 million for corporate loans.

The above-mentioned exposures are individually assessed and the Bank decides whether an objective evidence of impairment exists individually for these financial assets or not. If this is the case, these assets will be subject to provisions calculation based on individually determined future cash flows related to the transaction.

Collective assessment

For the purpose of a collective evaluation of impairment, loans to customers are grouped on the basis of similar credit risk characteristics that are indicative of the debtors' ability to pay all amounts due according to the contractual terms.

The criteria used to divide exposures into buckets are based on the Bank's rating system, expert judgement and experience of the Bank's employees (e.g. the Bank uses credit risk grading, past due status, product type).







- 3. Significant accounting policies (continued)
- j) Financial assets and liabilities (continued)

(vii) Identification and measurement of impairment (continued)

Collective assessment (continued)

Management considers that the characteristics chosen are the best estimate of similar credit risk characteristics relevant to the estimation of future cash flows for groups of such loans by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

For each type of exposure loss parameters were determined based on the UniCredit Bank Austria AG's methodology and the Bank's historical experience and the expert judgement of the Bank's employees.

Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.

Available for sale financial assets

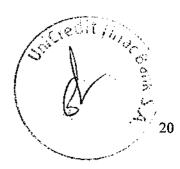
For financial assets classified as available-for-sale, when a decline in the fair value of an available-for-sale financial asset has been recognized directly in other comprehensive income and there is objective evidence that the asset is impaired, the cumulative loss that had been recognized directly in other comprehensive income shall be removed from other comprehensive income and recognized in profit or loss even though the financial asset has not been derecognized. The amount of the cumulative loss that is removed from other comprehensive income and recognized in profit or loss shall be the difference between the acquisition cost (net of any principal repayment and amortization) and current fair value, less any impairment loss on that financial asset previously recognized in profit or loss.

Impairment losses recognized in profit or loss for an investment in an equity instrument classified as available for sale shall not be reversed through profit or loss. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss shall be reversed, with the amount of the reversal recognized in profit or loss.

Financial assets carried at cost

If there is objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument, the amount of the impairment loss is measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment losses are not reversed.







Notes to the consolidated financial statements

3. Significant accounting policies (continued)

k) Cash and cash equivalents

Cash and cash equivalents comprise notes and coins on hand, balances held with central banks, and are carried at amortised cost in the statement of financial position.

Cash and cash equivalents are subject to insignificant risk of changes in their fair value and are used by the Bank in the management of its short-term commitments.

For the purposes of the statement of cash flows, cash and cash equivalents comprise: cash balances on hand, cash deposited with central banks, nostro accounts with banks, placements with banks with less than 90 days original maturity.

l) Trading assets and liabilities

Trading assets and liabilities are those assets and liabilities that the Bank acquires or incurs principally for the purpose of selling or repurchasing it in the near term, holds as part of a portfolio that is managed together for short term or position taking, or are derivatives.

Trading assets and liabilities are initially recognised and subsequently measured at fair value in the statement of financial position with transaction costs taken directly to profit or loss. All changes in fair value are recognised as part of net trading income in profit or loss. Trading assets and liabilities are not reclassified subsequent to their initial recognition.

The Bank does not have any trading instruments at 31 December 2011 and 31 December 2010 except for derivative assets and derivative liabilities incurred in transactions with customers and economically covered with back-to-back transactions within UniCredit Group.

m) Derivative instruments held for risk management purposes and hedge accounting

Derivative financial instruments include interest rate options and exchange rate options, interest rate swaps, currency swaps and forward transactions. The positive fair value of the derivatives is carried as asset and the negative fair value is carried as liability.

Derivatives held for risk management purposes include all derivative assets and liabilities that are not classified as trading assets or liabilities. Derivatives held for risk management purposes are measured at fair value in the statement of financial position. The treatment of changes in their fair value depends on their classification into the following categories:

(i) Other non-trading derivatives

When a derivative is not held for trading, and is not designated in a qualifying hedge relationship, all changes in its fair value are recognised immediately in profit or loss.





Notes to the financial statements

- 3. Significant accounting policies (continued)
- m) Derivative instruments held for risk management purposes and hedge accounting (continued)
- (ii) Embedded derivatives

Derivatives may be embedded in another contractual arrangement (a "host contract"). The Bank accounts for embedded derivatives separately from the host contract when the host contract is not itself carried at fair value through profit or loss, and the characteristics of the embedded derivative are not clearly and closely related to the host contract. Separated embedded derivatives are accounted for depending on their classification (i.e. at fair value through profit or loss), and are presented in the statement of financial position under Derivatives assets at fair value through profit or loss and Derivatives liabilities at fair value through profit or loss.

(iii) Cash flow hedges

On initial designation of the hedge, the Bank formally documents the relationship between the hedging instrument(s) and hedged item(s), including the risk management objective and strategy in undertaking the hedge, together with the method that will be used to assess the effectiveness of the hedging relationship. The Bank makes an assessment, both at the inception of the hedge relationship as well as on an ongoing basis, as to whether the hedging instruments are expected to be highly effective in offsetting the changes in the fair value or cash flows of the respective hedged items during the period for which the hedge is designated. The Bank makes an assessment for a cash flow hedge of a forecast transaction, as to whether the forecast transaction is highly probable to occur and presents an exposure to variations in cash flows that could ultimately affect profit or loss.

When a derivative is designated as the hedging instrument in a hedge of the variability in cash flows attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction that could affect profit or loss, the effective portion of changes in the fair value of the derivative is recognised in other comprehensive income in the hedging reserve. The Bank recognizes directly in profit or loss the gains and losses on the hedging instruments as the hedged cash flows affect profit or loss, in the same line of the income statement. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss.

If the hedging derivative expires or is sold, terminated, or exercised, or the hedge no longer meets the criteria for cash flow hedge accounting, or the hedge designation is revoked, then hedge accounting is discontinued prospectively. In a discontinued hedge of a forecast transaction the cumulative amount recognised in other comprehensive income from the period when the hedge was effective is reclassified from equity to profit or loss as a reclassification adjustment when the forecast transaction occurs and affects profit or loss. If the forecast transaction is no longer expected to occur, then the balance in other comprehensive income is reclassified immediately to profit or loss as a reclassification adjustment.

The Bank started to apply cash flow hedge accounting starting with 2011. The Bank designated certain interest rate swap and cross currency swap contracts as hedging instruments and certain loans and deposits from customers of the Bank as hedged items.

For hedge accounting purposes, only instruments that involve an external party to the Bank (or intragroup transactions directly replicated with third parties outside the Group) are designated as hedging instruments. Intra-group instruments for third parties do not qualify for fledge accounting.

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3. Significant accounting policies (continued)

n) Loans and advances to customers

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Bank does not intend to sell immediately or in the near future. Loans and advances are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

o) Investment securities

Investment securities are initially measured at fair value plus incremental direct transaction costs and subsequently accounted for depending on their classification as either held-to-maturity or available for sale.

(i) Held-to-maturity

These are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Bank's management has the positive intention and ability to hold to maturity. Held-to-maturity investments are carried at amortized cost using the effective interest method. If the Bank were to sell or reclassify more than an insignificant amount of held to maturity investments before maturity, the entire category would be reclassified as available for sale and for a two year period the Bank would not use the held to maturity classification. Held-to-maturity investments comprise debt securities.

(ii) Available-for-sale

Available-for-sale investments are non-derivative investments that are designated as another category of financial assets. Unquoted equity securities whose fair value cannot be reliably measured are carried at cost. All other available for sale investments are carried at fair value. Fair value changes are recognised directly in equity until the investment is sold or impaired and the balance in equity is recognised in profit or loss.

p) Property and equipment

(i) Initial recognition and measurement

All items of property and equipment are initially recognized at cost.

Cost includes expenditures that are directly attributable to the acquisition of the asset. When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

(ii) Subsequent measurement

Since 1 January 2011 the Bank started to apply the revaluation model for lands and buildings. The effect of the change was recognized in the revaluation reserve. The opening balance of equity was not adjusted and comparatives were not restated.

Land and buildings are carried at a revalued amount by ing its fair value at the date of the revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment lesses.

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Notes to the financial statements

- 3. Significant accounting policies (continued)
- p) Property and equipment (continued)
- (ii) Subsequent measurement (continued)

Revaluations are made with sufficient regularity to ensure that the carrying amount does not differ materially from that which would be determined using fair value at the end of the reporting period. The fair value of land and buildings is usually determined from market-based evidence by appraisal that is normally undertaken by professionally qualified valuators.

If an asset's carrying amount is increased as a result of a revaluation, the increase is recognized in other comprehensive income and accumulated in equity under Other reserves. However, the increase is recognized in profit or loss to the extent that it reverses a revaluation decrease of the same asset previously recognized in profit or loss.

If an asset's carrying amount is decreased as a result of a revaluation, the decrease is recognized in profit or loss. However, the decrease is recognized in other comprehensive income to the extent of any credit balance existing in the revaluation surplus in respect of that asset. The decrease recognized in other comprehensive income reduces the amount accumulated in equity under Other reserves.

For the other items of property, plant and equipment the cost model is used, in accordance with IAS 16 *Property, plant and equipment.* After initial recognition, computers and equipment, motor vehicles, furniture and other assets are carried at cost less any accumulated depreciation and any accumulated impairment losses.

(iii) Subsequent costs

The Bank recognizes in the carrying amount of an item of property, plant and equipment the cost of replacing part of such an item when that cost is incurred if it is probable that the future economic benefits embodied with the item will flow to the Bank and the cost of the item can be measured reliably. All other costs are recognized in the income statement as an expense as incurred.

(iv) Depreciation

Depreciation is charged to the income statement on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. Land is not depreciated. Leased assets are depreciated over the shorter of the lease term and their useful lives.

The estimated useful lives are as follows:

Buildings

- property	2% - 3.66 % per year
- improvements (rentals)	6.67% - 100 % per year
Office equipment and furniture	3.33% - 50% per year
Motor vehicles	11.76 - 25% per year
Computer equipment	7.84% - 50% per vear

Depreciation methods, useful lives and residual values are reassessed at the reporting date.





Notes to the financial statements

- 3. Significant accounting policies (continued)
- p) Property and equipment (continued)
- (v) Leased assets lessee

Leases in terms of which the Bank assumes substantially all the risks and rewards of ownership are classified as finance leases. Plant and equipment acquired by way of finance lease is stated at an amount equal to the lower of its fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation and impairment losses.

q) Intangible assets

(i) Recognition

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software.

Costs associated with developing or maintaining computer software programs are recognized as an expense when incurred. Costs that are directly associated with the production of identifiable and unique software products controlled by the Bank, and that will probably generate economic benefits exceeding costs beyond one year, are recognized as intangible assets. Direct costs include software development employee costs and an appropriate portion of relevant overheads.

(ii) Subsequent expenditure

Subsequent expenditure on capitalized intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

(iii) Depreciation

Depreciation is charged to the income statement on a straight-line basis over the estimated useful life of the software, from the date that it is available for use. The estimate useful life of software is 1 to 3 years.

r) Impairment of non - financial assets

The carrying amount of the Bank's assets, other than deferred tax assets, is reviewed at each reporting date to determine whether there is any objective indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognized in the income statement.

The Bank reviews the carrying amount of land and buildings at each reporting date. For the items of land and buildings where there is any objective evidence of impairment, the Bank considered the greater of the net selling price and value in use as the recoverable amount.

Impairment losses are reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that wontentiave been determined, net of depreciation or amortization, if no impairment loss had been recognized.

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Notes to the financial statements

3. Significant accounting policies (continued)

s) Deposits, borrowings from banks and subordinated liabilities

Deposits, borrowings from banks and subordinated liabilities are the Bank's sources of debt funding.

When the Bank sells a financial asset and simultaneously enters into a "repo" or "stock lending" agreement to repurchase the asset (or a similar asset) at a fixed price on a future date, the arrangement is accounted for as deposit, and the underlying asset continues to be recognized in the Bank's financial statements.

Deposits and borrowings such as loans from banks and other financial institutions are recognized initially at fair value, being their issue proceeds (fair value of consideration received) net of transaction costs occurred. Borrowings and other liabilities evidenced by paper are subsequently stated at amortized cost.

t) Provisions

A provision is recognised in the statement of financial position when the Bank has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

A provision for restructuring is recognised when the Bank has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. Future operating losses are not provided for.

u) Financial guarantees

Financial guarantees are contracts that require the Bank to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Financial guarantee liabilities are initially recognised at their fair value, and the initial fair value is amortised over the life of the financial guarantee. The guarantee liability is subsequently carried at the higher of this amortised amount and the present value of any expected payment (when a payment under the guarantee has become probable). Financial guarantees are disclosed in the notes to the Financial Statements.

The Bank entered into the several transactions with UniCredit Bank Austria AG and other entities within UniCredit Group related to loans granted to non-banking customers financed by such entities within UniCredit Group (please refer to Note 3j(iii)). In accordance with risk participation agreements related to such loans, the Bank is required to indemnify UniCredit Bank Austria AG and UniCredit Group as set out in the Note 3j (iii).







3. Significant accounting policies (continued)

u) Financial guarantees (continued)

Such financial guarantees are carried at the end of reporting period at the amount determined in accordance with IAS 37 *Provisions, Contingent Liabilities and Contingent Assets,* using an internal methodology consistent with the impairment assessment of loans and advances to customers (please refer to Note 3j), which is stated under Provisions in the Statement of financial position.

v) Employee benefits

(i) Short term service benefits

Short-term employee benefits include wages, salaries, bonuses and social security contributions. Short-term employee benefits are recognised as expense when services are rendered. The Bank includes in short-term benefits the accruals for the employees' current year profit sharing payable within following months after the end of the year.

(ii) Defined contribution plans

The Bank, in the normal course of business makes payments to the Romanian State funds on behalf of its Romanian employees for pension, health care and unemployment benefit. All employees of the Bank are members and are also legally obliged to make defined contributions (included in the social security contributions) to the Romanian State pension plan (a State defined contribution plan).

Obligations for contributions to defined benefit plans are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees.

(iii) Defined benefit plans

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan.

On the basis of the Collective Labour Agreement, the Bank has a contractual obligation to pay to retiring employees a benefit equivalent of two salaries as at retirement date. The Bank's net obligation in respect of the retirement benefit is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value. The discount rate is the yield at the reporting date on BB+ credit-rated bonds that have maturity dates approximating the terms of the Bank's obligations. The calculation is performed by a qualified actuary using the projected unit credit method.

(iv) Share - based payment transactions

The Bank has in place incentive plans for its senior management, consisting in stock options and performance shares which provide that UniCredit SpA ("the Parent") shares will be settled to the grantees. The cost of this scheme is supported by the Bank and not by its Parent, and as a consequence it is recognised as an employee benefit expense.

At Bank level the expense is recognised against a liability which is measured at fair value.

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3. Significant accounting policies (continued)

v) Employee benefits (continued)

The fair value of stock options is determined using the Hull and White Evaluation Model. Measurement inputs include share price on measurement date, exercise price, volatility (historical daily average volatility for a period equal to the duration of the vesting period), exit rate (annual percentage of Stock Options forfeited due to termination), dividend yield (last four years average dividend-yield, according to the duration of the vesting period).

The economic value (fair value) of Performance Shares, representing UniCredit SpA free ordinary shares to be granted on the achievement of performance targets set at Group and Division level in the Strategic Plan approved by the Board of UniCredit SpA, is measured considering the share market price at the grant date less the present value of the future dividends related to the period from the grant date to the share settlement date. Input parameters are market price (arithmetic mean of the official market price of UniCredit SpA ordinary shares during the month preceding the granting Board resolution) and economic value of vesting conditions (present value of the future dividends related to the period from the grant date to the share settlement date).

w) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are not yet effective for the year ended 31 December 2011, and have not been applied in preparing these financial statements:

1. IFRS 9 Financial Instruments (effective for annual period beginning on or after 1 January 2013)

This Standard replaces the guidance in IAS 39, Financial Instruments: Recognition and Measurement, about classification and measurement of financial assets and liabilities, and derecognition of financial assets and liabilities. The Standard eliminates the existing IAS 39 categories of held to maturity, available for sale and loans and receivable.

Financial assets will be classified into one of two categories on initial recognition: financial assets measured at amortized cost; or financial assets measured at fair value. A financial asset is measured at amortized cost if the following two conditions are met: the assets is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and, its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding. Gains and losses on remeasurement of financial assets measured at fair value are recognised in profit or loss, except that for an investment in an equity instrument which is not held for trading, IFRS 9 provides, on initial recognition, an irrevocable election to present all fair value changes from the investment in other comprehensive income ("OCI"). The election is available on an individual share-by-share basis. No amount recognised in OCI is ever reclassified to profit or loss at a later date. It also includes those paragraphs of IAS 39 dealing with how to measure fair value and accounting for derivatives embedded in a contract that contains a host that is not a financial asset, as well as the requirements of IFRIC 9, "Reassessment of Embedded Derivatives". It is expected that the new standard, when initially applied, will have a significant impact of the fair value and accounting for the profit or loss at a later date. The requirements of IFRIC 9, "Reassessment of Embedded Derivatives". It is expected that the new standard, when initially applied, will have a significant impact of the fair value and accounting for the profit or loss at a later date. The requirements of IFRIC 9, "Reassessment of Embedded Derivatives" and the European Union (IFRIC 9) are recognized to be retrospectively applied. This standard has not been retrospectively applied. This standard has not been retrospectively applied.

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Notes to the financial statements

- 3. Significant accounting policies (continued)
- w) New standards and interpretations not yet adopted (continued)

The Bank is currently in the process of evaluating the potential effect of IFRS 9 Financial Instruments on the financial statements, including the latest amendments. The Bank has not decided on the date it will initially apply the new standard.

2. Amendments to IFRS 7, "Disclosures - Transfers of Financial Assets" (effective for annual periods beginning on or after 1 July 2011; to be applied prospectively, earlier application permitted)

The Amendments require disclosure of information that enables users of financial statements: to understand the relationship between transferred financial assets that are not derecognised in their entirety and the associated liabilities; and to evaluate the nature of, and risks associated with, the entity's continuing involvement in derecognised financial assets. The Amendments define "continuing involvement" for the purposes of applying the disclosure requirements. When applied, it is expected that the amendments to IFRS 7 will increase the level of disclosure relating to certain derecognised or partial derecognised financial assets. This Amendment has been endorsed by the European Union.

Standards which have not been endorsed by the European Union

3. IFRS 12 Disclosure of Interests in Other Entities – (effective for annual period beginning on or after 1 January 2013; earlier application is permitted)

IFRS 12 sets out the disclosure requirements for subsidiaries, joint ventures, associates and "structured entities." IFRS 12 replaces the requirements previously included in IAS 27, IAS 31, and IAS 28 Investments in Associates. IFRS 12 includes all of the disclosures that were previously in IAS 27 related to consolidated financial statements, as well as all of the disclosures that were previously included in IAS 31 and IAS 28 Investment in Associates. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities.

The requirement in IFRS 12 is more expansive than the requirement in IAS 27, which only required entities to disclose circumstances where: (1) a subsidiary was consolidated and the parent owned less than a majority of voting rights; and (2) an investee was not consolidated, and the investor owned more than a majority of voting rights. This change in the disclosure requirements reflects the degree of judgement that is now required to determine whether an entity is controlled, and, therefore, consolidated. IFRS 12 expands the disclosure requirements for subsidiaries with non-controlling interests (NCI), joint arrangements and associates that are individually material.

The Bank is currently in the process of evaluating the potential effect of IFRS 12 Disclosure of Interests in Other Entities on the financial statements in respect of its associated entities.

4. IFRS 13 Fair Value Measurement (effective for annual period beginning on or after 1 January 2013)

IFRS 13 establishes a single framework for all fair value measurements when fair value is required or permitted by IFRS. IFRS 13 does not change when an entity is required to use fair value, but rather, describes how to measure fair value under IFRS when it is required or permitted by IFRS. The standard does not introduce new requirements to measure assets of liablifies at fair value, nor does it eliminate the practicability exceptions to fair value measurements that cuffrently exist in certain standards.

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Notes to the financial statements

- Significant accounting policies (continued)
- New standards and interpretations not yet adopted (continued)

The standard contains an extensive disclosure framework that provides additional disclosures to existing requirements to provide information that enables financial statement users to assess the methods and inputs used to develop fair value measurements and, for recurring fair value measurements that use significant unobservable inputs, the effect of the measurements on profit or loss or other comprehensive

The Bank does not expect IFRS 13 to have material impact on the financial statements since management considers the methods and assumptions currently used to measure the fair value of assets to be consistent with IFRS 13.

5. Amendments to IAS I Presentation of Financial Statements: Presentation of Items of Other Comprehensive Income (Effective for annual periods beginning on or after 1 July 2012)

The standard requires that an entity presents separately the items of other comprehensive income that may be reclassified to profit or loss in the future from those that would never be reclassified to profit or loss. If items of other comprehensive income are presented before related tax effects, then the aggregated tax amount should be allocated between these sections. The impact of the initial application of the amendments will depend on the specific items of other comprehensive income at the date of initial application. The Bank is currently in the process of evaluating the potential effects of the amendments to IAS 1 on the financial statements.

6. IAS 19 (2011) Employee Benefits (Effective for annual periods beginning on or after 1 January 2013)

The amendment requires actuarial gains and losses to be recognised immediately in other comprehensive income. The amendment removes the corridor method previously applicable to recognising actuarial gains and losses, and eliminates the ability for entities to recognise all changes in the defined benefit obligation and in plan assets in profit or loss, which currently is allowed under the requirements of IAS 19. The amendment also requires the expected return on plan assets recognised in profit or loss to be calculated based on rate used to discount the defined benefit obligation. The Bank is currently in the process of evaluating the potential effects of the amendments to IAS 19 on the financial statements.

- 7. IAS 28 (2011) Investments in Associates and Joint Ventures (Amendments effective for annual periods beginning on or after 1 January 2013)
- Associates and joint ventures held for sale. IFRS 5 Non-current Assets Held for Sale and Discontinued Operations applies to an investment, or a portion of an investment, in an associate or a joint venture that meets the criteria to be classified as held for sale. For any retained portion of the investment that has not been classified as held for sale, the equity method is applied until disposal of the portion held for sale. After disposal, any retained interest is accounted for using the equity method if the retained interest continues to be an associate or a joint venture.
- Changes in interests held in associates and joint ventures. Previously, IAS 28 (2008) and IAS 31 specified that the cessation of significant influence of control triggered remeasurement of any retained stake in all cases, even if significant influence was specified by joint control. IAS 28 (2011) now requires that in such scenarios the retained interest in the most ment is not remeasured. The Rank is currently in the process of evaluating the potential effect of IAS 28 on the financial

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statements.



4. Financial risk management

a) Introduction and overview

The Bank has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risks

This note presents information about the Bank's exposure to each of the above risks, the Bank's objectives, policies and processes for measuring and managing risk, and the Bank's management of capital.

b) Risk management framework

The Supervisory Board has overall responsibility for the establishment and oversight of the Bank's risk management framework. The Directorate implements the risk management strategy and policies. The Directorate has established the Assets and Liabilities Management Committee, the Risk Management Committee and the Credit Committee, which are responsible for developing and monitoring risk management policies in their specified areas. All these Committees report regularly to the Directorate on their activities.

The Bank's risk management policies are established to identify and analyze the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Bank, through its training and management standards and procedures aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Bank's Audit Committee is responsible for monitoring compliance with Unicredit Group's risk management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Group. The Audit Committee is assisted in these functions by Internal Audit. Internal Audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

c) Credit risk

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's loans and advances to customers and other banks and investment securities.





Notes to the financial statements

- 4. Financial risk management (continued)
- c) Credit risk (continued)
- (i) Management of credit risk

The Directorate has delegated responsibility for the management of credit risk to its Credit Committee and Risk Committee. The Chief Risk Officer is the chairman of the Credit/Risk Committee. The Chief Risk Officer is the responsible for oversight of Credit Risk.

The functions of the Risk Management Committee:

- Defining the guidelines of local credit policies, classes of risks, sector of activity and geographic
 area, with the aim of minimizing the cost of credit risk and absorbed capital, within the given
 risk/return target;
- Ensuring risk analysis and monitoring, through the use of control instruments developed in accordance with the Bank Credit Policy and by applying the proper corrective actions;
- Applying granting and monitoring methods, processes and instruments (scoring and trend monitoring) defined by the Bank's with the participation of the Bank;
- Supporting the commercial functions in the definition of credit products/services offered to clients, as well as control over the performance and efficiency of the credit process;
- Revising continuously the credit procedures in compliance with the approved Credit Policy and the
 applicable regulations issued by the National Bank of Romania, as well as issuing the procedures for
 the new credit products.
- Assisting central and/or operational units on legal and regulatory aspects of credit granting, in cooperation with Legal Department for the matters of its competence.

The functions of the Credit Committee:

- Evaluating the creditworthiness of the clients, in compliance with the criteria and methods defined;
- Monitoring of the Bank's risk positions, in accordance with the methods defined in agreement with the Bank, verifying the results of actions undertaken on deteriorating positions and defining the necessary corrective actions;
- Defining watch list and non-performing loans, in compliance with the criteria defined by the Parent, suggesting necessary provisions and appropriate credit recovery activities;
- Managing the credit activity according to Credit Policy and ensuring the maintaining of sound standards of lending, monitoring and control the risk credit, the appropriate evaluation of new business opportunities and early identification and administering the bad loans;





Notes to the financial statements

- 4. Financial risk management (continued)
- c) Credit risk (continued)
- (i) Management of credit risk (continued)
- Establishing the authorization structure for the approval and renewal of credit facilities. Authorization limits are allocated to business units Credit Officers. Larger facilities require approval by Credit Risk Management (CRM), Head of CRM, Chief Risk Officer, Credit Committee, Directorate or the Supervisory Board as appropriate.
- Assuring integration with UniCredit Group credit policies;
- Defining limits by significant clusters like sector, area, concentration risk and product, given the Group risk appetite which has been defined, and cooperating with the CFO in strategic and operational planning and capital management/allocation processes in terms of credit risk;
- Defining operating policies and procedures on credit activities and related products;
- Regular audits of the Bank's credit processes are undertaken by Internal Audit.





Notes to the financial statements

- 4. Financial risk management (continued)
- c) Credit risk (continued)
- (ii) Exposure to credit risk

In RON	31 December	31 December
Individually impaired Alarmace	2011	2010
Individually impaired/Non performing loans Grade 9: Impaired		
	1,064,302,128	586,031,668
Grade 10: Impaired Gross amount	506,741,975	434,224,635
·	1,571,044,103	1,020,256,303
Allowance for impairment Carrying amount	(618,124,152)	(467,598,759)
Carrying amount	952,919,951	552,657,544
Fair value of collateral	773,792,801	950 400 044
Property	682,289,483	879,603,361
Goods	62,416,791	754,936,200
Assignment of receivables	11,018,969	70,549,577
Other*	18,067,558	41,014,707 13,102,877
Past due but not individually impaired	, .,	15,102,077
Grade 8-		
Grade 9	581,892,565	470,802,954
Grade 10	596,545	25,699
Other impaired*	158,967,818	74,195,065
Gross amount	226,499,057	104,244,562
Allowance for impairment	967,955,985	649,268,280
Carrying amount	(590,756,316)	(265,787,393)
Neither past due nor individually impaired	377,199,669	383,480,887
Grade 1 – 8		
Private individuals less than 90 overdue days	9,610,679,083	8,220,599,784
Private individuals more than 90 overdue days	3,741,440,749	3,641,869,374
Gross amount	35,434,239	58,635,555
Allowance for impairment	13,387,554,071	11,921,104,713
Carrying amount	(218,293,161)	(196,580,721)
Carrying amount	13,169,260,910	11,724,523,992
Total carrying amount	14,499,380,530	12,660,662,423
loans classified on Boot Days		

^{*} Loans classified as Past Due, Restructured, Doubtful or non-performing loans with rating different from 8-, 9, 10*Other collateral includes cash and financial risk insurance.

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^{**} Under Basel II established default threshold. According to Basel II an exposure past due shall be above a defined materiality threshold. A client has 90 overdue days if the overdue amounts exceed the threshold continuously for more than 90 days. In accordance with Unicredit Granting poetions and internal risk management policies, impaired assets comprise beside clients (including private individues) who are defaulted according to Basel II and rated 8-, 9 and 10, also non-defaulted clients classified as Restructured or Doubliffi as per Bank of Italy risk classes. The reporting approach was implemented starting with the first quarter of 2010 and a restatement on 3 believember 2010 figures has been performed.



- 4. Financial risk management (continued)
- c) Credit risk (continued)
- (ii) Exposure to credit risk (continued)

Cash and cash equivalents, loans and advances to banks and investment securities were neither impaired nor past due.

Restructured loans are as follows:

Neither past due nor individually impaired Grade 1 - 8	31 December 2011	31 December 2010
Private individuals less than 90 overdue days	1,125,779,708 355,548,852	1,401,292,636 523,107,592

Restructured loans are those that have been renegotiated due to deterioration in the borrower's financial position. Once the loan is restructured, it remains in this category independent of satisfactory performance after restructuring for at least 6 months.

The Bank's overall risk exposure is disclosed according to the amount of identifiable impairment into 3 main categories: individually impaired, past due but not individually impaired and neither past due nor individually impaired according to the internal rating of the Bank and the past due status.

Impaired loans and securities

Impaired loans and securities are loans and securities for which the Bank determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan / securities agreement(s).

Individually impaired exposures (non-performing loans) comprises significant private individuals which have at least one default event, as defined in the Bank's internal procedures, and corporate clients with grade 9 or 10, as defined in the internal rating of the Bank; these two categories are individually assessed by the Bank.

For all of them, the collaterals are divided between property, goods, assignment of receivables and other. Other collateral includes pledge on stocks, machinery, cash and financial risk insurance.

Past due but not individually impaired loans

Loans and securities where contractual interest or principal payments are past due but the Bank believes that individual impairment is not appropriate on the basis of the level of security/collateral available and / or the stage of collection of amounts owed to the Bank.

Past due and not individually impaired loans includes all private individuals exposures which are more than 90 days overdue and corporate & business clients exposures with grade 8-, 9 and 10 which are collectively assessed. Grade 9 and 10 are individually assessed only for significant exposures (more than EUR 250,000) for the retail portfolio, while on corporate portfolio all significant exposures are individually assessed (more than EUR 1.0 mil).

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Notes to the financial statements

- 4. Financial risk management (continued)
- c) Credit risk (continued)
- (ii) Exposure to credit risk (continued)

Neither past due nor individually impaired

It includes all exposures not classified in the above categories. The loans in this category can be performing or watch.

Allowances for impairment

The Bank establishes an allowance for impairment losses based on the internal methodology as described in note 3 j (vii).

Write-off policy

The Bank writes off a loan (and any related allowances for impairment losses) when the Bank's Credit Department / Committee determines that the loans / securities are uncollectible. This determination is reached after considering relevant information and the appropriate documentation.

Set out below is an analysis of the gross and net (of allowances for impairment) amounts of individually impaired assets by risk grade:

31 December 2011	Gross amounts	Net amounts
In RON		
Grade 9: Impaired	974,101,530	682,904,593
Grade 10: Impaired	320,594,056	151,224,280
Private Individuals	276,348,517	118,791,078
Total	1,571,044,103	952,919,951
31 December 2010	Gross amounts	Net amounts
In RON		
Grade 9: Impaired	483,700,578	357,708,238
Grade 10: Impaired	346,002,124	117,293,366
Private Individuals	190,553,601	77,655,940
Total	ntru idea 1,020,256,303	
	nentru identifica 1,020,256,303	552,657,544
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- 4. Financial risk management (continued)
- c) Credit risk (continued)
- (ii) Exposure to credit risk (continued)

Collateral

To a large degree, the Bank's exposure is in the form of traditional loans to non-financial companies and households. These loans may be secured by collateral (e.g., a mortgage on property or a charge over securities, movable property or receivables) or guarantees (usually provided by individuals or legal entities).

In general, guarantees are issued by entrepreneurs or shareholders (or their relatives) who own or have a stake in the companies receiving the secured lines of credit. Less frequent is the case of loans made to companies secured by guarantees issued by another company (which may or may not be a holding company) in the same business group, or by other credit institutions or insurance companies.

Any form of collateral serves only as additional security for the secured loan and as such is taken into account at the time the creditworthiness of the entity requesting the credit facility is assessed. In other words, this assessment mainly concentrates on determining whether the entity requesting the credit facility is able to meet its obligations autonomously regardless of whether additional collateral is provided (ability to repay).

In order to protect against fluctuations in the market value of assets assigned to the Bank as collateral, the value of the collateral should generally provide an adequate margin in excess of the current value of such assets, and this margin is properly adjusted as a function of the intrinsic characteristics of these assets.

When assessing collateral, special emphasis is placed on the enforceability of the collateral and its appropriateness. With regard to the former, as required by the BIS II Capital Accord the collateral obtained must be valid, effective and binding for the collateral provider, and it must be enforceable with respect to third parties in all jurisdictions, including in the event of the insolvency or receivership of the borrower and/or the collateral provider.

Due to the importance of this requirement, including for the purposes of mitigating the capital requirement for credit risk, the application procedure and related processes governing this area are particularly strict, to ensure that the documents obtained are completely in order from a formal and substantive standpoint.

With regard to appropriateness, security is said to be appropriate when it is qualitatively and quantitatively sufficient with respect to the amount and nature of the credit facility, provided there are no significant risk elements associated with the provider of security.





Notes to the financial statements

- Financial risk management (continued)
- Credit risk (continued)
- (ii) Exposure to credit risk (continued)

Concentration of credit risk

The Banks monitors concentrations of credit risk by sector of activity, client segment, products, ratings, geographical area on a quarterly basis. An analysis of concentrations of credit risk by industry at the reporting date is shown below:

RON	31 December 2011	
Private entities (including individuals)		31 December 2010
Commercial, recovery and repair services	4,008,482,658	3,904,305,444
Real estate	2,248,864,804	2,037,610,419
Other saleable services	1,721,422,230	1,338,916,853
Other public entities	721,817,150	464,439,366
Foodstuffs, beverages and tobacco-based products	705,057,868	880,716,898
Construction and civil engineering	704,028,848	550,484,613
Ores, ferrous and non-ferrous metals (except fissile and fertile ones)	609,979,061	560,596,672
Agriculture - forestry - fisheries	539,287,890	232,554,659
Inland transport services	532,873,934	311,948,586
	302,580,652	344,031,612
Metal products except cars and means of transport Communications services	294,093,604	254,046,721
	269,599,582	110,123,165
Other industrial products	231,950,793	175,990,736
Rubber and plastic products	230,805,851	222,942,684
Energy products	228,465,282	412,667,758
Financial companies	203,259,568	158,187,799
Ores and non-metal ore products	174,648,812	110,932,264
Hotel and public commercial concern services	145,323,195	57,054,483
Transport-related services	140,857,719	116,902,421
Paper, paper products, printing and publishing	118,978,119	94,276,522
Textiles, leather and footwear and clothing products	98,432,034	
Means of transport	96,173,787	64,389,846
Farming and industrial machinery	86,711,090	63,490,478
Chemicals		66,477,387
Office machines, data processing machines, precision	42,958,163	66,465,444
Sea and air transport services	35,822,758	38,650,574
	6,905,078	22,459,019
Total gentru identi	14 100 700	



14,499,380,530 12,660,662,423





- 4. Financial risk management (continued)
- c) Credit risk (continued)
- (ii) Exposure to credit risk (continued)

In RON	2011	2010
Loans and advances to customers Loan related commitments and contingencies (refer to	14,499,380,530	12,660,662,423
Note 40)	6,744,324,224	6,003,956,695
	21,243,704,754	18,664,619,118
	——————————————————————————————————————	

The amounts reflected in the table above represent the maximum accounting loss that would be recognised at the reporting date if counterparties failed completely to perform as contracted and any collateral or security proved to be of no value. The amounts of credit risk shown, therefore, greatly exceed expected losses, which are included in the allowance for doubtful loans.

d) Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulties in meeting obligations from its financial liabilities.

Liquidity risk has the following subtypes:

- Liquidity mismatch risk depending on the maturity structure of the statement of financial position;
- Liquidity contingency risk arising due to unpredictable customer behaviour;
- Market liquidity risk arising due to monetary market malfunctions generating the impossibility of selling liquid assets at market prices.

Management of liquidity risk

By its very nature, the liquidity risk is a systemic risk with a high contagion potential for the whole banking system. Therefore, in order to limit the potential damage caused by liquidity problems, the Bank is permanently assessing the broad macroeconomic conditions, with a special focus on data concerning the banking system. The Bank's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Bank's reputation. Assets and Liabilities Management is the department responsible for managing liquidity risk, reporting directly to Assets and Liabilities Committee (ALCO) and CFO.

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- 4. Financial risk management (continued)
- d) Liquidity risk (continued)

Management of liquidity risk (continued)

Management of liquidity risk is an optimization problem with two variables positively correlated (risk and return), as the liquid instruments have a lower return. For this reason, the Bank's approach is divided between short term liquidity (intraday liquidity also) and medium and long term liquidity management (structural liquidity).

The daily liquidity position is monitored and regular liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions. All liquidity policies and procedures are subject to review and approval by ALCO. A summary report of the daily positions, including any exceptions and remedial action taken, is submitted regularly to ALCO.

Regarding structural liquidity, the Bank pursues the following goals:

- Encouraging the attracting of long term customer deposits, by developing and promoting complex products with a higher value added;
- Close monitoring of loans-to-deposits ratio across all business lines, in order to maintain planned volumes of liquidity and an appropriate currency structure.
- Attracting long term funds from the UniCredit Bank Austria AG for financing a greater share of the assets;
- Development of relations with other companies within the UniCredit Bank Austria AG subholding, in order to attain mutual benefits from each company's specialization profile in sales activities (conveying to a diversification of funds), asset & liability management activities etc.
- Development of collaboration with international financial institutions and foreign banks with the purpose of obtaining long term finance.

Exposure to liquidity risk

Key measures used by the Bank for measuring liquidity risk are:

- the daily short-term liquidity report, in which, starting from maturities of inter-bank assets and liabilities, a daily liquidity profile is estimated for the coming 3 months. In addition to the interbank assets and liabilities, the bank considers also other potential short-term outflows coming from the commercial book (such as deposits, cash, and loan commitments). The limits checked in this report are the ones imposed by UniCredit Bank Austria AG, through the Bank short term liquidity strategy, and represent the arithmetical difference between inflows and outflows separately, by each major currency, and in total (for all currencies cumulated).
- the weekly indicator on immediate liquidity. Every week, based on the statement of financial
 position data (static), a ratio between immediate assets and drawn sources is calculated. Immediate
 assets include: cash, current account with National Bank of Romania, nostro accounts, deposits with
 banks, T-bills not serving as collateral;





- 4. Financial risk management (continued)
- d) Liquidity risk (continued)

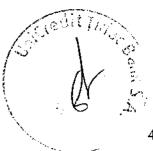
Exposure to liquidity risk

- daily projection of treasury cash-flows the next 30 days represents an estimation of cash flows generated by treasury transactions.
- liquidity indicators by time buckets (similar computation to the indicator described above), as established by the Bank's lead regulator (National Bank of Romania) plus indicators set at UniCredit Bank Austria AG level (for example, we have to comply with structural liquidity limits required by the Group policy that are determined as total liquidity outflows divided by total inflows with minimum 1, 2, 3, 4 and respectively 5 years maturity. These limits are to be respected separately for all major currencies domestic currency, RON, and the following foreign currencies: EUR, USD, CHF, GBP and JPY.
- other key indicators for the management of liquidity and funding needs as Liquid assets/Total assets (%), Liquid assets/Deposits (%), Liquid assets/Deposits of top 30 deponents (%), Total funds raised from an economic group (clients)/Total on balance-sheet liabilities (%), Loans outstanding /Client deposits (%), Immediate liabilities (below 1M)/Total liabilities (%), target and alert levels are set for each indicator.

Temporary excess liquidity of the banking book on each currency is generally invested short-term. For financing its asset expansion, the Bank uses mostly medium-term funding.

The ratio of net liquid assets to deposits to customers is 31.25% as at 31 December 2011 (31 December 2010: 37.01 %)







4. Financial risk management (continued)

d) Liquidity risk (continued)

An analysis of assets/liabilities by residual contractual maturity at the reporting date

	contractual matury	ty at the reporting	date is shown belo	W:			
31 December 2011 - RON	Up to 3 Months	3 Months to I Year	1 Year to 5 Years	Over 4 Vasr	No figure 1	Total contractual	Total carrying
Financial assets Cash and cash cauivalents	2000			110	An alved manually	amount	amount
Derivative assets held for risk management Loans and advances to banks	2,936,144,324 40,322,335 1,349,394,835	7,978,690	14,397,444	61,259,902	, ,	2,956,144,324	2,956,144,324
Loans and advances to customers Investments in associate	2,222,126,435	5,430,811,125	3,651,277,562	3,295,341,800	• •	1,350,998,634	1,350,998,634
Investment securities, available for sale Equity investments, available for sale	610,269,377	1,206,408,628	1,402,079,926	150,354,462	42,278,937	42,278,937	42,278,937
Investment securities, held-to-maturity	1	9,109,414			3,523,009	3,523,009	3,523,009
Total financial assets	7,178,257,306	6,655,911,656	5,067,754,932	3,506,956,164	45.801.946	22.454.682.004	4145414
Financial liabilities						tooisont or fa-	22,354,505,612
Derivative liabilities held for risk management Derivatives designated as hedging instruments	10,094,500	5,006,173	35,525,772	61,259,902	•	111 886 347	776 200 111
Loans and deposits from banks and subordinated liabilities Deposits from customers	3,301,939,391 10,500,175,839	- 681,956,450 935,841,117	8,649,118 2,689,930,070 105,951,080	50,163,739 1,514,054,850 355,560	, , ,	58,812,857 8,187,880,761	58,812,857 8,187,764,600
Total financial liabilities	13,812,209,730	1,622,803,740	2,840,056,040	1,625,834,051]	19,900,903,561	19.900.787.400
Liquidity surplus/ (shortfall)	(6,633,952,424)	5,033,107,916	2,227,698,892	1 881 172 113	45 801 046		
Adjustment for investment securities available for refinancing*	2,758,843,016	(1,206,408,628)	(1,402,079,926)	(150.354.462)		2,553,778,443	2,453,718,212
Liquidity surplus' (shortfall) adjusted	(3,875,109,408)	3,826,699,288	825,618,966	1,730,767,651	45 901 945	' '	'
# As ward of the University				oentru.	tru:	2,555,778,443	2,453,718,212

recurities are available for refinancing in order *As part of its liquidity management the Bank holds treasury bills and bonds which can easily be converted into cash in case of increasing liquidits to ensure quick access to funds.



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0 6. MAR 2012

Notes to the financial statements

- 4. Financial risk management (continued)
 - d) Liquidity risk (continued)

risk. A liquidity reserve must be maintained permanently in order to cover the short term liquidity needs during crisis conditions. The liquidity reserve is composed of cash and *) As part of its liquidity management the Bank holds treasury bills and bonds available for refinancing in order to ensure quick access to funds, in case of increasing liquidity highly liquid assets even in crisis conditions that Bank can sell or pledge without affecting the market trust or to generate losses.

Gross nominal inflow/(outflow)	(1,213,143,490)	863,940,000 (5,733,154,329) (229,838,142)	(245,030,000) (1,668,665,000)	(8,225,890,961)	
No fixed maturity				'	
Over 5 Year		(33,297,241)	t i	(33,297,241)	
I Year to 5 Years		- (124,545,347) -	(1,334,932,000)	(1,459,477,347)	
3 Months to 1 Year	1 1	(5,733,154,329) (71,995,554) (195,845,000)	(255,002,000)	(6,255,996,883)	
Up to 3 Months	(1,213,143,490) 863,940,000	- (49,185,000)	(78,731,000)	(477,119,490)	
31 December 2011 - RON Contingent assets & liabilities**)	trrevocable commitments given outflow Irrevocable commitments taken inflow Issued financial engrantess outflow	Future lease obligations outflow Future interest on long-term borrowings outflow Future interest on denosits from brade 8.	outflow	Contingent assets& liabilities surplus/ (shortfall)	

^{**)} The table disclosed above shows the undiscounted cash flows of the Bank, including financial guarantee contracts, and unrecognised loan commitments on the basis of their earliest possible contractual maturity, under a highly prudential approach. For issued financial guarantee contracts, the maximum amount of guarantee is allocated in the "3 Nonths to 1 Year" band.





Notes to the financial statements

4. Financial risk management (continued)

d) Liquidity risk (continued)

An analysis of assets/liabilities by residual contractual maturity at the reporting date is shown below:

11.4)					
31 December 2010 - RON Financial assets	Up to 3 Months	3 Months to 1 Year	I Year to 5 Years	Over 5 Year	No fixed maturity	Total contractual	Total carrying
Cash and cash equivalents Derivative assets hald for sich	2,968,321,117						AIGOURE
Loans and advances to banks	23,169,260	16,477,934	14,269,776	32,379,689	•	2,968,321,117	2,968,321,117
Loans and advances to customers Investments in associate	2,423,061,976	3,837,942,269	3,533,500,425	3.002.422.583	•	734,471,531	86,296,659 734,471,531
Investment securities, available for sale Equity investments, available for sale	1,075,046,085	1,848,253,931	781,412,936	148,386,446	25,332,586	12,796,927,253 25,332,586 262,000,255	12,660,662,423
investment securities, held-to-maturity		474,967	8,535,951		3,882,905	3,882,905	3,853,099,398 3,882,905
Total financial assets	7,224,069,969	5,703,149,101	4,337,719,088	3.183.188.718	1 100	9,010,918	9,010,918
Financial liabilities					14,612,62	20,477,342,367	20,341,077,537
Delivative liabilities held for risk management Loans & deposits from banks and subordinated liabilities Deposits from customers	8,948,766 2,092,923,489 10,360,532,159	9,842,282 100,422,071 626,964,256	24,386,071 2,984,871,230	32,325,515 1,807,063,390		75,502,634	75,502,634
Total financial liabilities	12,462,404,414	737,228,609	3.009.823.988	173,298		10,988,236,400	10,988,236,400
Liquidity surplus/ (shortfall)	(5,238,334,445)	4,965,920,492	1,327,895,100	1,343,626,515	29,215,491	18,049,019,214	18,048,337,653
Adjustment for investment securities available for refinancing*	2,778,053,313	(1,848,253,931)	(781.412.936)	(148 386 446)		661,626,624,	2,292,739,884
Liquidity surplus/ (shortfall) adjusted	(2,460,281,132)	3,117,666,561	546,482,164	1,195,240,069	70715 401	,	.
					16461767	2,428,323,153	2,292,739,884

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these securities are available for remaining in order Care nous 2012 Name 2012 N *As part of its liquidity management the Bank holds treasury bills and bonds which can easily be converted into cash in case of increasing Happy to ensure quick access to funds.

Notes to the financial statements

- 4. Financial risk management (continued)
 - d) Liquidity risk (continued)

Gross nominal inflow/(outflow)	(1,189,037,097) 856,960,000 (4,814,919,598)	(303,060,826)	(7,415,981,573)
No fixed maturity			'
Over 5 Year	, , ,	(68,664,399) (5,119,782)	(73,784,181)
I Year to S Years	- - 	(196,179,983) (1,327,225,237)	(1,684,535,414)
3 Months to 1 Year	- (4,814,919,598) (73.266.233)	(96,243,259) (232,187,171)	(5,216,616,261)
Up to 3 Months	(1,189,037,097) 856,960,000	(31,572,896) (77,395,724)	(441,045,717)
31 December 2010 - RON Contingent assets & liabilities**)	Trevocable commitments given outflow Irrevocable commitments taken inflow Issued financial guarantees outflow Future lease obligations outflow	Future interest on borrowings outflow Future interest on deposits from banks & customers outflow	Contingent assets& liabilities surplus/ (shortfalf)

**) The table disclosed above shows the undiscounted cash flows of the Bank, including financial guarantee contracts, and unrecognised loan commitments on the basis of their earliest possible contractual maturity, under a highly prudential approach. For issued financial guarantee contracts, the maximum amount of guarantee is allocated in the "3







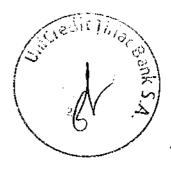
4. Financial risk management (continued)

d) Liquidity risk (continued)

An analysis of notional amounts of derivative financial assets/liabilities by residual contractual maturity at the reporting date is shown below:

RON 31 December	Carrying amount	Gross nominal inflow /(outflow)	Less than 1 month	1 to 3 Months	3 months to 1 year	1-5 years	More than 5 years
2011 Derivative assets Outflow Inflow Derivative	123,958,371	(29,965,288) (3,402,844,256) 3,372,878,968	21,344,712 (2,506,485,780) 2,527,830,492	9,997,740 (584,518,445) 594,516,185	11,209,883 (115,859,386) 127,069,269	14,370,015 (4,078,533) 18,448,548	(86,887,638) (191,902,112) 105,014,474
liabilities Outflow Inflow 31 December	(170,699,204)	(16,775,545) (2,005,106,950) 1,988,331,405	(3,970,271) (1,026,963,418) 1,022,993,147	(1,139,845) (473,070,201) 471,930,356	(3,706,558) (94,568,521) 90,861,963	103,750,991 (173,007,652) 276,758,643	(111,709,862) (237,497,158) 125,787,296
2010 Derivative assets	86,296,659	82,110,260	13,446,293	3,154,965	17,805,463	12,864,536	34,839,003
Outflow		(5,367,913,123) 5,450,023,384	(2,953,906,621) 2,967,352,915	(1,549,899,044)	(782,744,158)	(53,265,954)	(28,097,346)
Derivative Iiabilities	(75,502,634)	(71,316,236)	(4,145,320)	141,799	800,549,621 (9,621,181)	66,130,491 (22,890,114)	62,936,349
Outflow		(1,896,480,211)	(941,518,251)	(226,540,170)	(584,898,102)	(80,625,123)	(34,801,420) (62,898,565)
		1,825,163,975	937,372,931	226,681,969	575,276,921	57,735,009	28,097,145







Financial risk management (continued)

e) Market Risk

Market risk is the risk that changes in market prices, such as interest rate, equity prices, foreign exchange rates and credit spreads (not relating to changes in the obligor's/ issuer's credit standing) will affect the Bank's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk.

Management of market risks

Organizational structure

The Supervisory Board lays down strategic guidelines for taking on market risks by calculating, depending on the propensity to risk and objectives of value creation in proportion to risks assumed, capital allocation for all business segments, in compliance with UniCredit Group strategies.

The Risk Management Committee provides advice and recommendations in respect of decisions taken by the Chief Executive Officer and in drawing up proposals made by the Chief Executive Officer to the Directorate or the Supervisory Board with regards to the following:

- guidance as to the methods to be used to realize models for the measurement and monitoring of Bank risks;
- the Bank's risk policies (identification of risk, analysis of the level of propensity to risk, definition of capital allocation objectives and the limits for each type of risk, assignment of related functional responsibilities to the relevant departments and divisions);
- corrective action aimed at rebalancing the Bank's risk positions.

Overall authority for market risk is delegated in Assets and Liability Committee. The Market Risk unit ensures the measurement and monitoring of risks assumed in accordance with the guidelines set out by the

Asset and Liability Management unit, in coordination with Markets Trading manages strategic and operational Balance sheet management, with the objective of ensuring a balanced asset position and the operating and financial sustainability of the Bank's growth policies on the loans market, optimizing the Bank's exchange rate, interest rate and liquidity risk.

The Bank separates its exposure to market risk between trading and non trading portfolios. Trading portfolio is held by Markets Trading unit, and includes positions arising from market making and proprietary position taking, together with most financial assets that are managed on a fair value basis. Also all foreign exchange risk is transferred and sold down by Assets and Liability Management to the Markets Trading unit. Accordingly, the foreign exchange position is treated as part of the Bank's trading portfolios for risk management purposes.





Notes to the financial statements

- 4. Financial risk management (continued)
- e) Market Risk (continued)

Exposure to market risks - Value at Risk Tool

The principal tool used to measure and control market risk exposure is Value at Risk (VaR). VaR is the maximum estimated loss that will arise on the entire portfolio over a specified period of time (holding period) from an adverse market movement with a specified probability (confidence level).

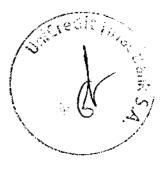
The VaR model used by the Bank is based upon a 99 percentage confidence level and assumes a 1 day holding period. Use of a 1-day time-horizon makes it possible to make an immediate comparison between profits/losses realized.

Although VaR is an important tool for measuring market risk, the assumptions on which the model is based do give rise to some limitations, including the following:

- A 1 day holding period assumes that it is possible to hedge or dispose of positions within that period.
 This is considered to be a realistic assumption in almost all cases but may not be the case in situations in which there is severe market illiquidity for a prolonged period.
- A 99 percent confidence level does not reflect losses that may occur beyond this level. Even within the
 model used there is a one percent probability that losses could exceed the VaR.
- VaR is calculated on an end-of-day basis and does not reflect exposures that may arise on positions during the trading day.
- The use of historical data as a basis for determining the possible range of future outcomes may not always cover all possible scenarios, especially those of an exceptional nature.
- The VaR measure is dependent upon the Bank's position and the volatility of market prices. The VaR of an unchanged position reduces if the market price volatility declines and vice versa.

The Bank uses a VaR warning limit for total market risk and banking book and a limit for trading book; this limit is subject to review and approval by UniCredit Bank Austria AG and Bank ALCO. VaR is measured daily by a common system throughout the Group; data is automatically upload from the core banking system and other front office systems.







- 4. Financial risk management (continued)
- e) Market Risk (continued)

A summary of the VaR position of the Bank at 31 December and during the period is as follows:

ln <i>EUR</i>	At 31 December	Average	Maximum	Minimum
2011 Foreign currency risk Interest rate risk Credit Spread Risk Overall	28,424	70,185	272,403	1,676
	708,844	1,018,260	1,683,806	368,961
	3,204,082	2,810,947	4,720,137	1,625,235
	3,511,997	3,116,384	4,602,047	2,142,806
2010 Foreign currency risk Interest rate risk Credit Spread Risk Overall	13,980	106,099	495,805	3,698
	1,204,645	1,302,332	3,170,519	540,726
	2,477,214	1,763,320	3,001,731	618,405
	2,422,400	2,294,826	3,898,964	1,101,482

The limitations of the VaR methodology are recognized by supplementing VaR limits with other position and sensitivity limit analyses. The Bank uses a range of stress tests to model the financial impact of a variety of exceptional market scenarios on the Bank's positions.

Foreign exchange (FX) Sensitivity analysis

The FX net open position limits are assigned by the Bank and are lower than the prudential limits imposed by the National Bank of Romania.

The limits are expressed in EUR equivalent and the exposure to the limits is monitored on a daily basis by Market Risk department.

The table shows the average usage of the limits during 2010 and 2011, which correlate also with the stable FX VaR figure.







- 4. Financial risk management (continued)
- e) Market Risk (continued)

Foreign exchange (FX) Sensitivity analysis (continued)

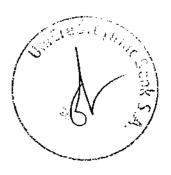
Foreign exchange (FX) Open Position

Currency AUD BGN CAD CHF CZK DKK EUR GBP HUF JPY NOK PLN	Limits (EUR equiv) 1,000,000 100,000 1,000,000 1,000,000 1,000,000	Average usage 2010 2.39% 10.91% 6.35% 5.47% 11.42% 1.11% 27.36% 5.88% 13.61% 2.31% 0.96% 18.97%	Limits (EUR equiv) 1,000,000 100,000 1,000,000 1,000,000 1,000,000	Average usage 2011 1.10% 5.38% 4.57% 4.13% 8.09% 1.15% 21.82% 3.39% 4.49% 1.60% 1.99%
HUF JPY NOK	250,000 1,000,000 1,000,000	13.61% 2.31%	1.000,000 1,000,000	4.49% 1.60%
RON RUB SEK TRY USD ZAR	40,000,000 500,000 1,000,000 100,000 5,000,000	18.92% 27.00% 65.08% 1.26% 0.84% 7.34%	1.000,000 40,000,000 500,000 1,000,000 100,000 5,000,000	5.59% 21.85% 1.50% 1.03% 2.03% 3.07%
ZAK	-	•	100.000	0.52%

Exposure to market risks - Interest Rate Gap tool

Interest rate risk is managed principally through monitoring interest rate gaps and by having pre-approved limits for repricing bands. ALCO is the monitoring body for compliance with these limits and it is assisted by Market Risk in its day to day monitoring activities.







4. Financial risk management (continued)

e) Market Risk (continued)

		Sentru ig	nificare Juojieo		6
Total carrying amount	2,956,144,324 123,958,371 1,350,998,634 14,499,380,530 3,369,112,393 9,109,414	22,308,703,666	111,886,347 (11) 58,812,857 (11) 8,187,764,600 (11,542,323,596 (11)	19,900,787,400	2,407,916,266
2011: Total contractual amount	2,956,144,324 123,958,371 1,350,998,634 14,599,556,922 3,369,112,393 9,109,414	22,408,880,058	111,886,347 58,812,857 8,187,880,761 11,542,323,596	19,900,903,561	2,507,976,497
at 31 December 2 Over 5 Years	32,248,889 - 377,219,033 150,354,462	559,822,384	32,248,889 - 379,034	32,627,923	527,194,461
assets and liabilities is as at 31 December 2011; Year 1 Year to 5 Years Over 5 Years Tota	3,064,790 - 451,734,639 1,402,079,926	1,856,879,355	3,064,790 - - 105,951,327	109,016,117	1,747,863,238
st earnings assets a 3 Months to 1 Year	7,779,591 2,263,545 3,176,255,247 1,206,408,628 9,109,414	4,401,816,425	28,099,308 57,760,920 97,413,745 935,845,703	1,119,119,676	3,282,696,749
position on interes Up to 3 Months	2,956,144,324 80,865,101 1,348,735,089 10,594,348,003 610,269,377	15,590,361,894	48,473,360 1,051,937 8,090,467,016 10,500,147,532	18,640,139,845	(3,049,777,951)
A summary of the Bank's interest rate gap position on interest earnings 31 December 2011 RON	Cash and cash equivalents Derivative assets held for risk management Placements with banks Loans and advances to customers Investment securities, available for salc Investment securities, held-to-maturity	Total	Derivative liabilities held for risk management Derivatives designated as hedging instruments Loans and deposits from banks Deposits from customers	Total	Interest sensitivity surplus/ (shortfalt)

Notes to the financial statements

4. Financial risk management (continued)

e) Market Risk (continued)

A summary of the Bank's interest rate gap position on interest earnings assets and liabilities is as at 31 December 2010; 31 December 2010 Up to 3 Months 3 Months to 1 Year 1 Year to 5 Years Over 5 Years Total RON	ap position on inte Up to 3 Months	rest earnings assets 3 Months to 1 Year	s and liabilities is a 1 Year to 5 Years	as at 31 December Over 5 Years	.2010: Total contractual	Total carrying
Cash and eash equivalents Derivative assets held for risk management Placements with banks	2,968,321,117 23,169,817 734,471,531	16,539,737	14,207,417	32,379,688	amount 2,968,321,117 86,296,659	amount 2,968,321,117 86,296,659
Loans and advances to customers Investment securities, available for sale Investment securities, held-to-maturity	8,669,326,447	2,950,934,294 1,848,253,931 474,967	507,485,720 781,412,936 8,535,951	- 669,180,792 148,386,446	734,471,531 12,796,927,253 3,853,099,398 9,010,918	734,471,531 12,660,662,423 3,853,099,398 9,010,918
Total	13,470,334,997	4,816,202,929	1,311,642,024	849,946,926	20,448,126,876	20,311,862,046
Derivative liabilities held for risk management Loans and deposits from banks	8,948,766 6,805,278,272	9,842,282	24,386,071	32,325,515	75,502,634	75,502,634
Deposits from customers	10,360,542,158	626,989,750	566,724	137,768	6,985,280,180 10,988,236,400	6,984,598,619 10,988,236,400
Total	17,174,769,196	816,833,940	24,952,795	32,463,283	18,049,019,214	18,048,337,653
Interest sensitivity surplus/ (shortfall)	(3,704,434,199)	3,999,368,989	1,286,689,229	817,483,643	2,399,107,662	2,263,524,393



Notes to the financial statements

4. Financial risk management (continued)

e) Market Risk (continued)

The following table shows the interest rates obtained or offered by the Bank as at 31 December 2011 for its interest-bearing assets and liabilities:

Assets	R Raj Min	ON nge Max		UR inge Max	Ra	SD inge
Current accounts with the National Bank of Romania Placements with banks Investment securities Loans and advances to customers	1.29% 2.25% 5.84% 1.75%	1.86% 9.25% 11.00% 29.07%	0.69% 0.15% 4.13% 0.89%	0.96% 3.25% 8.50% 20.61%	Min N/A 0.00% N/A 1.05%	Max N/A 1.75% N/A 28.83%
Liabilities Deposits from banks Deposits from customers Loans from banks	1.00% 0.00% 3.92%	8.75% 15.00% 7.55%	0.25% 0.00% 1.20%	3.49% 9.00% 4.76%	0.05% 0.01% 1.23%	1.00% 8.00% 1.42%

The following table shows the interest rates obtained or offered by the Bank as at 31 December 2010 for its interest-bearing assets and liabilities:

Assets		ON nge	Ra	UR nge	_	SD ange
Current accounts with the National Bank of	TATIU	Max	Min	Max	Min	Max
Romania Placements with banks Investment securities Loans and advances to customers Liabilities	1.57%	3.38%	0.96%	1.27%	0.46%	I.24%
	2.25%	12.00%	0.20%	2.75%	0.00%	1.50%
	6.00%	13.00%	4.13%	8.50%	N/A	N/A
	0.68%	36.04%	0.20%	20.06%	0.25%	16.96%
Deposits from banks Deposits from customers Loans from banks	2.00%	6.35%	1.00%	2.96%	0.40%	0.70%
	0.10%	18.30%	0.10%	9.85%	0.10%	7.00%
	4.09%	5.63%	1.20%	3.06%	1.25%	1.25%





Notes to the financial statements

- 4. Financial risk management (continued)
- e) Market Risk (continued)

The interest rates related to the local currency and the major foreign currencies as at 31 December 2011 and 2010 were as follows:

Currencies	Interest rate	31 December 2011	31 December 2010
RON	Robor 3 months Euribor 3 months Euribor 6 months Libor 6 months	6.05%	6.17%
EUR		1.36%	1.01%
EUR		1.62%	1.23%
USD		0.81%	0.46%





Notes to the financial statements

- 4. Financial risk management (continued)
- e) Market Risk (continued)



The amounts of assets and liabilities held in RON and in foreign currencies as at 31 December 2011 can be analysed as follows:

In RON	RON	USD	EUR	Other	Tota
Financial assets					
Cash and cash equivalents Derivative assets held for risk	1,733,973,559	6,996,040	1,211,835,869	3,338,856	2,956,144,32
management Loans and	708,087	87	75,642,982		76 351 15
advances to banks	606,743,779	12,116,254	725,489,473	6,649,128	76,351,150
Loans and advances to customers	3,179,760,580	357,866,010			1,350,998,63
Investments in associate		557,000,010	10,957,712,709	5,261,174	14,500,600,473
Investment securities.	42,278,937	-	•	-	42,278,937
available-for-sale Equity investments,	1,973,713,717	-	1,395,398,676	-	3,369,112,393
available for sale	3,522,972	-	37	-	3,523,009
Investment securities, held-to- maturity	-	-	9,109,414	_	9,109,414
Total financial assets	7,540,701,631	376,978,391	14,375,189,160		
.		.,,	14,573,167,100	15,249,158	22,308,118,340
Financial liabilities Derivative iabilities held for isk management Derivatives lesignated as	517,640	39,634	97,812,816	376	98,370,466
edging estruments coans & deposits rom banks and ubordinated		974,880	56,786,040	-	57,760,920
abilities Deposits from	3,410,310,447	82,567,139	4,650,412,998	44,474,016	8,187,764,600
ustomers	6,228,596,371	547,285,614	4,724,910,222	41,531,389	11,542,323,596
otal financia! abilities	9,639,424,458	630,867,267	9,529,922,076	86,005,781	19,886,219,582
et financial sets/(liabilities)	(2,098,722,827)	(253,888,876)	4,845,267,084	(70,756,623)	2,421,898,758

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Notes to the financial statements

- 4. Financial risk management (continued)
- e) Market Risk (continued)

In RON	RON	USD	EUR	Other	Total
Derivatives at fair value through profit or loss (including SPOT)					
Cash Inflow Cash Outflow	5,725,803,894 1,591,386,863	393,945,926 138,585,659	1,586,942,364 5,999,244,341	96,585,223 25,549,920	7,803,277,407 7,754,766,783
Net effect of derivatives at fair value through profit or loss	4,134,417,031	255,360,267	(4,412,301,977)	71,035,303	48,510,624
Net foreign currency position	2,035,694,204	1,471,391	432,965,107	278,680	2,470,409,382





Notes to the financial statements

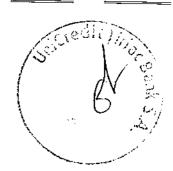
4. Financial risk management (continued)

e) Market Risk (continued)

The amounts of assets and liabilities held in RON and in foreign currencies as at 31 December 2010 can be analysed as follows:

In RON	RON	USD	EUR	Other	Total
Financial assets					
Cash and cash					
equivalents Derivative assets held for risk	1,283,855,376	5,691,365	1,676,162,731	2,611,644	2,968,321,116
management Loans and	18,299,547	-	33,196,924	-	51,496,471
advances to banks	286,851,182	4,434,949	429,478,451	13,706,949	734,471,531
Loans and					
advances to					
customers Investments in	2,931,074,442	254,465,508	9,473,020,492	2,101,981	12,660,662,423
associate Investment	25,332,586	-	•	-	25,332,586
securities,					
available-for-sale Equity	2,626,033,586	-	1,227,065,812	-	3,853,099,398
investments,					
available for sale	3,369,275	-	513,630	-	3,882,905
Investment					
securities, held-to- maturity					
maturity	-	•	9,010,918	-	9,010,918
Total financial					
assets	7,174,815,994	264,591,822	12,848,448,958	18,420,574	20,306,277,348
Financial liabilities Derivative					
liabilities held for risk management Loans & deposits from banks and subordinated	26,651,320	-	33,091,691	-	59,743,011
liabilities	3,843,727,441	120,543,269	3,014,546,710	5,781,199	6,984,598,619
Deposits from customers	4,990,797,139	577,044,868	£ 207 200 244		,
			5,387,309,344	33,085,049	10,988,236,400
Total financial liabilities	8,861,175,900	697,588,137	8,434,947,745	38,866,248	18,032,578,030
Net financial assets/(liabilities)	(1,686,359,906)	(432,996,315)	4,413,501,213	(20,445,674)	2,273,699,318





Notes to the financial statements

- 4. Financial risk management (continued)
- e) Market Risk (continued)

In RON Derivatives at fair value through profit or loss (including SPOT)	RON	USD	EUR	Other	Total
Cash Inflow Cash Outflow	5,996,647,537 2,445,621,165	528,705,562 90,949,248	2,503,974,084 6,480,360,982	20,862,660 511,016	9,050,189,843 9,017,442,411
Net effect of derivatives at fair value through profit or loss	3,551,026,372	437,756,314	(3,976,386,898)	20,351,644	32,747,432
Net foreign currency position	1,864,666,466	4,759,999	437,114,315	(94,030)	2,306,446,750





Notes to the financial statements

4. Financial risk management (continued)

f) Taxation risk

The Bank observes and implements tax legislation in force for all taxes and is focused on identifying and evaluating tax risks. In this regard, tax risk management is an integral part of decision-making and business processes. Reducing exposure to risk related to taxation is achieved through constant monitoring the adequacy of documentation and information systems to the legal regulations in force.

The tax framework in Romania is subject to frequent changes, resulting from Romania's obligations as an EU Member State or from domestic fiscal policy, and may sometimes have retroactive application. For these reasons, government agencies authorized to conduct tax inspections seem to be exposed to tax law interpretation of the law and adopt a different position from the Bank's.

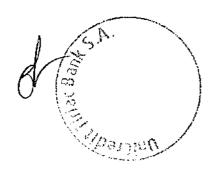
Tax obligations of the bank are opened to tax audit for a period of five years.

We believe that the Bank has been strictly compliant with the acting tax regulations.

g) Operating environment

The improvement of domestic and foreign conditions, of the risk perception and of liquidity have favoured the economic growth during the first half of 2011. The environment changed strongly in the second half of 2011, when risk aversion and contagion fears affected the Romanian economy through different channels: banking channel (because of exposure to Euro area banking systems), economic channel (because the euro area remains the main trade partner with over 70% share of exports) and expectations channel (because of increasing risk aversion and rising liquidity and risk premium).

Tighter liquidity conditions are likely to persist at the beginning of 2012 after the aggressive bidding for deposits at the end of 2011. The National Bank of Romania cuts lowered benchmark interest rates, effectively reducing the debt service for RON borrowers and improving the outlook for overall credit quality.





Notes to the financial statements

4. Financial risk management (continued)

g) Operating environment (continued)

Management believes that the necessary measures have been taken to support the sustainability and growth of the Bank's business in the current circumstances by:

- Optimisation of the credit risk through the strict evaluation of the clients solvency, monitoring the related risk and maintaining the risk exposure within the risk levels established in accordance with internal rules over the entire loan period;
- Set up the transactions limits with other banks in respect of the deposits and foreign exchange. The Bank perform transactions with international banks with superior rating based on internal rules, reducing in this way the counterparty risk;
- Daily monitoring of its liquidity position and over-dependence on specific funds;
- Forecasting on short-term basis its net liquidity position;
- Monitoring incoming and outgoing cash flows on a daily basis;
- Examining terms and conditions of financing agreements and considering the implications of obligations imposed and risks identified such as approaching maturity dates or the implications of any terms or covenants that may have been breached or which may be breached in the foreseeable future.

h) Capital management

Regulatory capital

Risk capital measurement and allocation mechanism

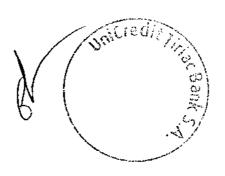
UniCredit developed an internal model for measuring capital requirements for operational risk. The model is based on internal loss data, external loss data (consortium and public data), and scenario generated loss data and risk indicators.

Capital at risk is calculated at a confidence level of 99.90% on the overall loss distribution for regulatory purposes. For economic capital purpose, the confidence level is currently set up at 99.7%.

The internal model (AMA) has been formally approved by the Italian Supervisory Authority in March 2008.

In February 2010, the Bank of Italy (common decision with National Bank of Romania) authorized the UniCredit Group to extend the application of the internal model for the calculation of the capital requirement for operational risk to UniCredit Tiriac Bank SA.

The Bank's regulator, NBR (National Bank of Romania), sets and monitors capital requirements. In implementing current capital requirements NBR requires the Bank to maintain a prescribed ratio of total capital to total risk – weighted assets (8%).





Notes to the financial statements

- 4. Financial risk management (continued)
- h) Capital management (continued)

The Bank's regulatory capital is analyzed into two tiers:

- Tier I capital, which includes ordinary share capital, share premium, retained earnings, legal, statutory
 and other reserves, and other regulatory adjustments relating to items that are included in equity but are
 treated differently for capital adequacy purposes;
- Tier 2 capital, which includes qualifying subordinated liabilities, other long term debt, fair value reserves for fixed assets and other regulatory adjustments.

Various limits are applied to elements of the capital base. Qualifying tier 2 capital cannot exceed tier 1 capital; qualifying term subordinated loan and preference shares capital may not exceed 50 percent of tier 1 capital.







4. Financial risk management (continued)

h) Capital management (continued)

The Bank's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognized and the Bank recognizes the need to maintain a balance between the higher returns that may be possible with greater gearing and the advantages and security afforded by a sound capital position.

The Bank and its individually regulated operations have complied with all externally imposed capital requirements throughout the period.

The Bank's regulatory capital position at 31 December was as follows:

In RON	31 December 2011	21 D
Tier 1 capital	of December 2011	31 December 2010
Ordinary share capital	379,075,291	379,075,291
Share premium	378,351,545	378,351,545
Retained carnings	1,181,053,378	1,118,251,003
Less intangible assets	(110,686,064)	(00.910.cnc)
Other regulatory adjustments (including equity investments)	(31,562,147)	(99,819,696)
Total	•	(21,807,011)
Tier 2 capital	1,796,232,003	1,754,051,132
Revaluation reserve (fixed assets)	91,154,956	02 420 074
Qualifying subordinated liabilities	165,413,083	93,420,074
Other regulatory adjustments (equity investments)		202,158,645
Total	(28,518,358)	(21,807,011)
Total regulatory capital	228,049,681	273,771,708
	2,024,281,684	2,027,822,840
Capital requirements for credit risk	1,239,478,263	1,142,457,997
Capital requirements for market risk	· · ·	-,. 12,127,227
Capital requirements for operational risk	177,395,216	
Capital ratios	177,393,210	156,791,952
Total regulatory capital expressed as a percentage of		
total risk-weighted assets	11.43%	44
Total tier 1 capital expressed as a percentage of risk-weighted assets		12,49%
	10.14%	10.80%

^{*)} This calculation is based on statutory figures. Please refer to note 41 and 42 reconciliation profit and of equity reported under statutory accounts/IFRSs





Notes to the consolidated financial statements

4. Financial risk management (continued)

h) Capital management (continued)

Capital allocation

The allocation of capital between specific operations and activities is, to a large extent, driven by optimization of the return achieved on the capital allocated. The amount of capital allocated to each business segment is determined as a percentage established by the Group of the risk weighted assets (in compliance with Banking Act Austria).

5. Use of estimates and judgements

The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are periodically evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

a) Key sources of estimation uncertainty

Allowances for loan losses

The Bank reviews its loan portfolios to assess impairment at least on a monthly basis. In determining whether an impairment loss should be recorded in the income statement, the Bank makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group.

The loan impairment assessment considers the visible effects on current market conditions on the individual/ collective assessment of loans and advances to customers' impairment. The Bank has estimated the impairment loss provision for loans and advances to customers based on the internal methodology harmonized with Group policies and assessed that no further provision for impairment losses is required except as already provided for in the reporting package. Because of the uncertainties on the local financial markets regarding assets valuation and operating environment of the borrowers, that Bank's estimate could be revised after the date of the approval of the financial statements.

To the extent that the probability of default parameter for the collective assessment differs by +/-10 percent, the provision for impairment losses on loans for the Bank would be estimated RON 25,534 thousand higher (31 December 2010: RON 23,300 thousand) or RON 25,358 thousand lower (31 December 2010: RON 23,290 thousand).





Notes to the consolidated financial statements

- 5. Use of estimates and judgements (continued)
- a) Key sources of estimation uncertainty (continued)

Allowances for loan losses (continued)

To the extent that the degree of collateral recognition parameter for the collective assessment differs by +/-10 percent, the provision for impairment losses on loans for the Bank would be estimated RON 49,902 thousand higher (31 December 2010: RON 46,200 thousand) or RON 25,699 thousand lower (31 December 2010: RON 53,190 thousand).

Sensitivity analysis for available-for-sale

The fair value of available-for-sale financial assets is directly dependant on the market yield variable and its changes impact the financial position and the net assets of the Bank.

In case of the market yield varies by +/-10 percent, the negative reserve recorded as at 31 December 2011 on available for sale financial assets would vary as follows:

In RON	Market Yield – 10%	Market Yield + 10%
Available-for-sale denominated in RON Available-for-sale denominated in EUR	11,938,772 4,682,942	(11,984,151) (28,494,203)
Available-for-sale Total	16,621,714	(40,478,353)

In case of the market yield varies by +/-10 percent, the negative reserve recorded as at 31 December 2010 on available for sale financial assets would vary as follows:

In RON	Market Yield – 10%	Market Yield + 10%
Available-for-sale denominated in RON Available-for-sale denominated in EUR	14,214,890 12,846,315	(16,498,536) (4,740,256)
Available-for-sale Total	27,061,205	(21,238,792)

b) Critical accounting judgments in applying the Bank's accounting polices

Financial assets and liability classification

The Bank's accounting policies provide scope for assets and liabilities to be designated on inception into different accounting categories in certain circumstances:

In classifying financial assets or liabilities as "derivative assets / liabilities held for risk management", the Bank has determined that it meets the description set out in accounting policy 3(m).

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Notes to the financial statements

- 5. Use of estimates and judgements (continued)
- b) Critical accounting judgments in applying the Bank's accounting polices (continued)

Financial assets and liability classification (continued)

• In classifying financial assets as held-to-maturity, the Bank has determined that it has both the positive intention and ability to hold the assets until their maturity date as required by accounting policy 3(o)(i).

Qualifying hedge relationships

In designating financial instruments in qualifying hedge relationships, the Bank has determined that it expects the hedges to be highly effective over the period of the hedging relationship.

In accounting for derivatives as cash flow hedges, the Bank has determined that the hedged cash flow exposure relates to highly probable future cash flows.

Determining fair values

The fair value of financial instruments that are not traded in an active market (for example, unlisted treasury securities and certificates of deposit) is determined by using valuation techniques. The Bank uses its judgment to select the valuation method and make assumptions that are mainly based on market conditions existing at each statement of financial position date.

In case of available for sale and respectively held-to-maturity financial assets, their classification in quoted and unquoted financial instruments is presented below:

Financial assets			
31 December 2011 In RON	Listed	Unlisted	Total
Investment securities, available-for-sale	397,622,130	2,971,490,263	3,369,112,393
Equity investments, available for sale	-	3,523,009	3,523,009
Investment securities, held to maturity	-	9,109,414	9,109,414
31 December 2010			
In RON	Listed	Unlisted	Total
Investment securities, available-for-sale	359,461,157	3,497,151,260	3,856,612,417
Equity investments, available for sale	-	3,882,905	3,882,905
Investment securities, held to maturity	-	9,561,828	9,561,828





Notes to the financial statements

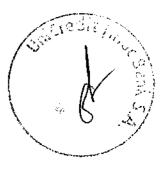
- 5. Use of estimates and judgements (continued)
- b) Critical accounting judgments in applying the Bank's accounting polices (continued)

Determining fair values (continued)

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.
- Level 2: Valuation techniques based on observable inputs, either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data. An illustration of it is presented below:
 - FX Outright Forward and FX Swaps the forward legs are revalued daily in Core 02- IT
 System at forward rates, which are computed as the sum of the NBR spot rate + swap
 points for the respective maturity bucket. For establishing the Swap points the information
 provided by Tullet Prebone on its Reuters/Bloomberg pages is used.
 - IR Options and IRS are revalued daily in the Front Office System OPUS consistent with the Group's revaluation. The revaluation performed in OPUS is input as of each end of month in Core02 IT System.
 - Investment securities, available for sale the fair value is calculated using discounted cash flow techniques based on market observable inputs (i.e. bid quotations from banks, official published quotations).
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all
 instruments where the valuation technique includes inputs not based on observable data and the
 unobservable inputs have a significant effect on the instrument's valuation. This category is for
 instruments that are valued based on unobservable assumptions. The Bank classified in Level 3 the
 following instruments:
 - FX Options are revalued daily in the Front-office application software "Wall street" consistent with the Group revaluation. The revaluation performed in Wall street System is
 input as of each end of month into Core02 IT System.





Notes to the financial statements

- 5. Use of estimates and judgements (continued)
- b) Critical accounting judgments in applying the Bank's accounting polices (continued)

Determining fair values (continued)

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

31 December 2011 In RON	Level 1	Level 2	Level 3	Total
Trading assets				
Derivative assets at fair value through		107.004.054		
profit and loss	-	123,086,854	871,517	123,958,371
Investment securities	-	3,369,112,393	-	3,369,112,393
Equity investments, available for sale	-	-	3,523,009	3,523,009
Total trading assets	-	3,492,199,247	4,394,526	3,496,593,773
Trading liabilities				•
Derivative liabilities at fair value through profit and loss	-	111,015,751	870,596	111,886,347
Total trading liabilities		111,015,751	970 506	111 006 5 17
J			870,596 ————	111,886,347
31 December 2010 In RON	Level 1	Level 2	Level 3	Total
Trading assets				
Derivative assets at fair value through profit and loss	-	83,714,532	2,582,127	86,296,659
Investment securities	-	3,853,099,398	_	3,853,099,398
Equity investments, available for sale	-	•	3,882,905	3,882,905
Total trading assets		3,936,813,930	6,465,032	3,943,278,962
Trading liabilities			,,	-,,,
Derivative liabilities at fair value through profit and loss	•	72,960,377	2,542,257	75,502,634
Total trading liabilities		72,960,377	2,542,257	75,502,634
			 	

Derivatives designated as hedging instruments amounting RON 58,812,857 (2010: nil) are measured at fair value level 2.

For fair values measurements in Sevel 3, changing one or more of the inputs to reasonably possible alternative assumptions is considered by the Bank not to change fair value significantly.

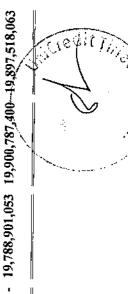
Notes to the financial statements

6. Accounting classification and fair value of financial assets/liabilities

The table below sets out the Group's carrying amounts of each class of financial assets and liabilities, and their fair values.

							Total	
31 December 2011		Financial assets at fair	Held-to-	Loans and	Available-	Other	carrying	
In RON	Note	value through profit	maturity	receivables	for-sale	amounts		Fair value
Cash and cash equivalents	18	,	, '	2 956 144 324			7300	ran value
Derivative assets hold for mid.	5			4,7,00,144,024	•	•	7,930,144,524	7,920,144,524
Celivative assets field for risk management	67	123,958,371	1	1	•	•	123,958,371	123,958,371
Loans and advances to banks	20	ı	•	1,350,998,634	,	•	1,350,998,634	1 350 998 634
Loans and advances to customers	21	•	'	14,499,380,530	,	1	14 499 380 530	14 683 547 203
Investment in associate	22		•		•	778 027	750 976 67	C C C C C C C C C C C C C C C C C C C
Investment securities, available for sale	23	1			2000011070	10,710,70	42,270,237	44,210,931
F	ì	1	•	•	5,509,112,593	1	3,369,112,393	3,369,112,393
Equity investments, available for sale	24	1	1	•	3,523,009	•	3,523,009	3.523.009
Investment securities, held to maturity	25	•	9,109,414	•	1	•	9,109,414	9,223,524
		123,958,371	9,109,414	18,806,523,488	3,372,635,402	42,278,937	22,354,505,612	22,538,786,485
Derivative liabilities held for risk management	61	111,886,347					111,886,347	111,886,347
Derivatives designated as hedging instruments*		•	•	•	•	58,812,857	58,812,857	58,812,857
Deposits from banks	31		1	•	1	3,661,066,808	3,661,066,808	3,661,066,808
Loans from banks and other financial institutions, including subordinated liabilities	32	1	•	•	r	4,526,697,792	4,526,697,792	4,490,088,709
Deposits from customers	33	•	1	ı	,	11,542,323,596	11,542,323,596 11,542,323,596 11,575,663,342	11,575,663,342
		111,886,347		Solution 100	n to	19,788,901,053	19,900,787,400-19,897,518,063	19,897,518,063

^{*}Derivatives designated as hedging instruments are measured at fair value.



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Notes to the financial statements

6. Accounting classification and fair value of financial assets/liabilities (continued)

The table below sets out the Group's carrying amounts of each class of financial assets and liabilities, and their fair values.

Total carrying amount Fair value 2,968,321,117 2,968,321,117 86,296,659 86,296,659 734,471,531 734,471,531 12,660,662,423 12,511,001,694 25,332,586 25,332,586 3,853,099,398 3,853,099,398 3,882,905 3,882,905 9,010,918 9,561,828	25,332,586 20,341,077,537 20,191,967,718 75,502,634 75,502,634 28,872,212 3,228,872,212 55,726,407 3,755,726,407 38,236,400 10,988,236,400 10,978,543,412	048,337,653 17,828,843,498
Other amounts - - 25,332,586	25,332,586 20,341,077,537 75,502,634 3,228,872,212 3,228,872,212 3,755,726,407 3,755,726,407 10,988,236,400 10,988,236,400	17,972,835,019 18,048,337,653
Available- for-sale 3,853,099,398 3,882,905	3,856,982,303	25
Loans and receivables 2,968,321,117 - 734,471,531 12,660,662,423	16,363,455,071	Sentra ide
Held-to-maturity 9,010,918	9,010,918	; ;
Financial assets at fair value through profit 86,296,659	75,502,634	75,502,634
Note 18 19 20 21 22 23 24 24	19 31 32	
31 December 2010 In RON Cash and cash equivalents Derivative assets held for risk management Loans and advances to banks Loans and advances to customers Investment in associate Investment securities, available for sale Equity investments, available for sale Investment securities, held to maturity	Derivative liabilities held for risk management Deposits from banks and other financial institutions, including subordinated liabilities Deposits from customers	

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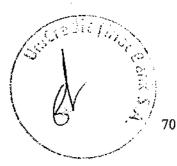
Notes to the financial statements

7. Net interest income

In RON	2011	2010
Interest income		
Interest and similar income arising from:		
Loans and advances to customers*	964,613,853	094 025 010
Treasury bills and bonds	214,963,934	984,035,919
Current accounts and placements with banks	45,982,491	244,957,023 70,532,338
Others (including derivatives) **	6,047,052	35,199,524
Total interest income	1,231,607,330	1,334,724,804
Interest expense		
Interest expense and similar charges arising from:		
Deposits from customers**	238,114,180	264,522,628
Loans from banks and other financial institutions	194,157,042	211,913,967
Deposits from banks	104,130,811	67,283,681
Others (including derivatives)	1,247,636	33,732,168
Repurchase agreements	10,406,428	659,934
Total interest expense	548,056,097	578,112,378
Interest related effect of Swap transactions regarding		
refinancing lines with Group Companies***	100,913,551	158,607,848
Net interest income	784,464,784	915,220,274
	-	

- *) For details please see note 21. Included in interest income for the year ended 31 December 2011 is the total of RON 64,320,072 relating to impaired financial assets. Interest income and expense for assets and liabilities other than those carried at fair value through profit or loss are calculated using the effective interest rate method.
- **) During the year ended 31 December 2011 gains of RON 188,284 and losses of RON 12,983,061 relating to cash flow hedges were recognized in profit or loss and are reflected in interest income / expenses.
- ***) The Bank's financing in RON from the parent company UniCredit Bank Austria AG is immediately swapped into EUR. The related interest effect of these swap transactions on the Bank's income statement is recognized in net interest income while the effect of exchange rate revaluation is recognized in net income on foreign exchange and on derivatives held for risk management.





Notes to the financial statements

8.	Net fees	and	commissions	income
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9.

	2011	2010
In RON		
Fees and commissions income		
Payments transactions	142,129,664	120 290 069
Risk participation fee (refer to Note 41)	44,317,614	129,280,068 50,846,420
Loan administration	32,297,018	37,080,467
Guarantees and letters of credit	19,715,950	16,530,935
Other	38,141,258	42,798,846
Total fees and commission income	276,601,504	276,536,736
Fees and commissions expense		
Inter-banking fees		
Payments transactions	26,398,047	24,205,895
Commitments and similar fees	11,580,828	8,570,722
Intermediary agents fees	5,841,824	6,356,827
Other	2,523,273	2,683,521
	5,228,961	2,064,732
Total fees and commissions expense	51,572,933	43,881,697
Net fees and commissions income	225,028,571	232,655,039
Dividends income		-
The Bank received dividends from the following companies	:	
In RON	2011	2010
Transfond SA	784,939	1.624.202
Romeard SA	, 07,555	1,634,303 259,364
Biroul de Credit SA	83,425	73,380
Total dividend income	868,364	1.967.047





1,967,047

Notes to the financial statements

10. Net income on foreign exchange and on derivatives at fair value through profit or loss

2011

2010

146,343,142	150,307,016
56,355,536	18,922,152
7,997,844	10,398,133
(11,259,206)	5,244,750
199,437,316	184,872,051
2011	2010
285,336	5,961,200
3,199,603	11,045,744
3,484,939	17,006,944
	56,355,536 7,997,844 (11,259,206) 199,437,316 2011 285,336 3,199,603

^{*} The net revenue on disposals of investments for the year ended 31 December 2011 contains the effect of selling the participations in Argus SA, Bursa Romana de Marfuri SA and respectively in Centrul de Afaceri Romania SA.

The net revenue on disposals of investments for the year ended 31 December 2010 contains the effect of selling the participation in Romcard SA.





Notes to the financial statements

12. Personnel expenses

In RON	2011	2010
Wages and salaries Social security charges Equity settled share-based payments Other (income)/costs	229,578,640 61,843,400 305,791 (6,897,980)	213,898,237 60,948,436 (56,788) (1,316,053)
Total	284,829,851	273,473,832

The number of employees at 31 December 2011 was 2,983 (31 December 2010: 3,007). Remuneration of Supervisory Board's and Directorate's members for 2011 was RON 9,548,057 (2010: RON 12,691,350). The Bank has in place incentive plans for its senior management, consisting in stock options and performance shares which provide that UniCredit SpA ("the Parent") shares will be settled to the grantees. The cost of this scheme is incurred by the Bank and not by its Parent, and as a consequence, it is recognised as an employee benefit expense (please refer to Note 3 v (iii)).

13. Depreciation and amortisation

In RON Depreciation on property and equipment Amortisation on intangible assets	2011 36,647,551 28,943,407	2010 32,068,086 21,988,614
Total	65,590,958	54,056,700

14. Other administrative costs

In RON	2011	2010
Office space expenses (rental, maintenance, other) IT services Other taxes and duties Communication expenses Advertising and promotional expenses Consultancy, legal and other professional services Materials and consumables Personnel training & recruiting Insurance expenses Other Total	97,179,350 51,781,291 24,931,012 20,678,059 19,259,952 9,450,294 8,264,993 3,738,333 2,607,349 19,448,201	98,764,726 50,999,688 14,332,754 24,861,245 17,815,667 10,093,909 8,182,290 1,827,112 2,575,995
Total (8 0 6. MAR 2012)	257,338,834	247,044,812

Notes to the financial statements

15. Net impairment losses on financial assets

In RON	2011	2010
Net charge of provision for loans and advances to customers		
	(356,764,252)	(487,554,855)
Loans written-off*	(10,939,872)	(430,861)
Losses on disposals on loans and receivables**	(201,135)	(5,633,512)
Net release of provisions for equity investments Net release / (charge) of provision for debit balances of	257,345	2,116,665
customers' current accounts (including for dormant current		
accounts)	8,769,856	(5,913,461)
Recoveries from loans previously written-off	9,925,767	2,180,422
Net impairment losses on financial assets	(348,952,291)	(495,235,602)

^{*} In 2011, the Bank has written off corporate loans with a total net loss in amount of RON 1,014,105.

16. Net provisions charges

-		
In RON	2011	2010
Net provision (charges)/release for off-balance loa commitments and contingencies	m (86,793,074)	(70,817,536)
Net provision (charges)/release for litigations Other release/(charges) provisions	4,169,948 3,683,891	(4,459,624) 5,992,851
Net provisions charges	(78,939,235)	(69,284,309)
17. Taxation		
In RON	2011	2010
Direct taxes at 16% (2010: 16%) of taxable profits determined in accordance with Romanian law	30,529,973	10,000,636
Correction of current income tax arising from previous year	346,484	(447,624)
Deferred tax expense /(income)	(3,228,062)	23,430,913
Total tax expense Company Compa	27,648,395	32,983,925

^{**} In 2010, the Bank has sold a portfolio of impaired retail loans with a nominal value of RON 177,624,275 and following this transaction it has made a net loss in amount of RON 5,633,512.

Notes to the financial statements

17. Taxation (continued)

Reconciliation of profit before tax to income tax expense in the income statement

In RON	2011	2010
Profit before tax	187,078,332	204,202,046
Taxation at statutory rate of 16%	29,932,533	32,672,327
Non-deductible expenses	28,915,316	•
Non-taxable revenues	(10,394,656)	18,767,365
Tax effect of other non-temporary differences	(3,015,735)	(19,470,520)
Origination and reversal of temporary differences	(14,862,796)	(2,996,692) 5,628,402
Fiscal credit	(2,926,267)	(1,616,957)
Taxation in the income statement	27,648,395	32,983,925
18. Cash and cash equivalents		
	31 December	31 December
Lagor	2011	2010
In RON		
Balances with National Bank of Romania Cash	2,730,398,261	2,777,725,768
Cash in ATMs	140,752,383	120,825,037
Cash iii A I IVIS	84,993,680	69,770,312
Total	2,956,144,324	2,968,321,117

The balance of current accounts with the National Bank of Romania represents the minimum reserve maintained in accordance with the National Bank of Romania requirements. As at 31 December 2011, the minimum reserve level was settled as 15% (31 December 2010: 15%) for liabilities to customers in RON and 20% (31 December 2010: 25%) for liabilities to customers in foreign currency both with residual maturity less than 2 years from the end of reporting period and for liabilities with the residual maturity grated than 2 years with reimbursement, transfer and anticipated withdrawals clause or 0% for all the other liabilities included in the calculation base.





Notes to the financial statements

19. Derivative assets/liabilities at fair value through profit or loss

(RON)	2011 Notional	Assets	2011 Present value Liabilities
Foreign currency derivatives			
Forward contracts	6,505,269,277	47,607,215	13,515,881
Purchased Options	126,796,040	875,614	•
Sold Options	125,717,655	- -	874,684
Total foreign currency derivatives	6,757,782,972	48,482,829	14,390,565
Interest rates derivatives	. , ,	,,	- 1,000 0,000
Interest Rate Swaps	1,828,270,105	40,059,928	62,165,979
Purchased Options	1,261,684,546	35,415,614	85,081
Sold Options	1,261,684,675	-	35,244,722
Total interest rate derivatives	4,351,639,326	75,475,542	97,495,782
Total	11,109,422,298	123,958,371	111,886,347
	2010	 	2010
	Notional		Present value
(RON)		Assets	Liabilities
Foreign currency derivatives			
Forward contracts	6,714,152,148	34,800,188	15,759,623
Purchased Options	421,726,649	2,692,436	-
Sold Options	422,015,046	•	2,696,821
Total foreign currency derivatives	7,557,893,843	37,492,624	18,456,444
Interest rates derivatives			
Interest Rate Swaps	1,166,414,466	16,872,205	25,222,954
Purchased Options	1,296,861,223	31,931,830	-
Sold Options	1,305,930,716	· ,	31,823,236
Total interest rate derivatives	3,769,206,405	48,804,035	57,046,190
Total	11,327,100,248	86,296,659	75,502,634

As at 31 December 2011, the Bank has non-matured SPOT foreign currency transactions as follows: assets notional amount RON 1,254,508,131 (as at 31 December 2010: RON 2,336,037,691), asset present value RON 4,684,691 (as at 31 December 2010: RON 0) and liabilities notional amount RON 1,251,571,079, liability present value RON 1,749,875 (as at 31 December 2010: RON 101,787).

These are presented under "Other assets" and "Other liabilities" in the statement of financial position.

Notes to the financial statements

20. Loans and advances to banks

In RON	31 December 2011	31 December 2010
Current accounts with other banks Sight deposits with other banks Term deposits with other banks Loans to banks Other advances to banks	54,178,401 428,952,800 862,138,529 615,067 5,113,837	28,679,022 346,365,259 353,537,095 56,396 5,833,759
Total	1,350,998,634	734,471,531

Current accounts, sight and term deposits with banks are at immediate disposal of the Bank and are not pledged as at 31 December 2011 and 31 December 2010.

21. Loans and advances to customers

The Bank's commercial lending is concentrated on companies and individuals domiciled in Romania mainly. The breakdown of loan portfolio at reporting date by type of loan was as follows:

In RON	31 December 2011	31 December 2010
Corporate loans	4,204,752,281	3,560,875,755
Revolving credit lines*	3,351,936,056	2,920,244,914
Credit cards and personal loans	532,178,741	777,670,263
Mortgages	4,543,381,623	3,704,464,021
Factoring	755,305,370	957,849,761
Impaired assets**	2,539,000,088	1,669,524,582
Loans and advances to customers		
before provisions Less provision for impairment losses on	15,926,554,159	13,590,629,296
loans	(1,427,173,629)	(929,966,873)
Net loans and advances to customers	14,499,380,530	12,660,662,423

^{*} This category comprises credit lines for corporate customers and current account overdrafts for individuals

^{**}Impaired assets are defined in the Note 4(c).





Notes to the financial statements

21. Loans and advances to customers (continued)

The movements in loan allowances for impairment could be summarized as follows:

Specific allowances for impairment	31 December 2011	31 December 2010
Balance at 1 January Net impairment charge for the year Foreign currency exchange effect Impact from recognition of interest income on impaired loans	736,486,896 321,995,268 14,998,231 135,400,073	447,713,149 279,581,968 9,191,779
Balance at 31 December	1,208,880,468	736,486,896
Collective allowances for impairment	31 December 2011	31 December 2010
Balance at 1 January Net impairment charge / (release) for the year Foreign Currency Exchange Effect Disposal of impaired loans	193,479,977 25,999,128 (1,387,079) 201,135	147,878,212 207,972,887 2,537,114 (164,908,236)
Balance at 31 December	218,293,161	193,479,977
Total opening balance	929,966,873	595,591,361
Total closing balance	1,427,173,629	929,966,873





Notes to the financial statements

22. Investment in associates

In RON	Nature of business	Country of incorporation	31 December 2011 % interest held	31 December 2011 Carrying amount	31 December 2010 % interest held	31 December 2010 Carrying amount
UniCredit Leasing Corporation IFN S.A. UniCredit	Leasing services	Romania	20%	4,251,880	20%	3,478,947
Consumer Finance IFN S.A.	Consumer finance	Romania	46.06%	38,027,057	46.06%	21,853,639
Total				42,278,937		25,332,586

The following information is relevant and is related to the figures reported based on Group Accounting Policies derived from IFRS as endorsed by the European Union by the associated companies:

_			die European Omon	by the associated companies:	_
<i>In RON</i> 2011	Ownership		Total liabilities	Revenues	Profit/Loss
UniCredit Leasing Corporation IFN S.A UniCredit	20%	2,952,925,146	2,931,665,501	117,620,860	3,215,859
Consumer Finance IFN S.A.	46.06%	1,193,141,756	1,110,373,725	67,058,536	7,690,141
In RON 2010	Ownership	Total assets	Total liabilities	Revenues	Profit/Loss
UniCredit Leasing Corporation IFN S.A UniCredit	20%	3,425,687,062	3,408,292,084	91,671,963 (21,283,952)
Consumer Finance IFN S.A.	46.06%	571,480,136	524,034,116	50,848,351	(6,484,163)
			ontru	12 / E (8)	ir in







Notes to the financial statements

23. Investment securities, available-for-sale

As at 31 December 2011, the Bank included in investment securities, available for sale bonds, Romanian Government T-bills, bonds issued by the municipality of Bucharest and bonds issued by the Ministry of Public Finance in amount of RON 3,369,112,393 (31 December 2010: RON 3,853,099,398).

The movement in available for sale investment securities may be summarised as follows:

In RON	2011	2010
At 1 of January Additions Disposals/ redemption	3,853,099,398 6,207,961,949 (6,662,160,823)	2,883,625,003 6,048,497,606 (5,113,730,594)
Positive changes in fair value Negative changes in fair value	10,247,123 (40,035,254)	51,414,518 (16,707,135)
At 31 December	3,369,112,393	3,853,099,398

As at 31 December 2011, the investment securities available for sale are pledged in amount of RON 35,320,979 (31 December 2010: RON 34,821,815) and the securities pledged for the repurchase transaction with the National Bank of Romania were nil as at 31 December 2011 (31 December 2010: RON: nil).







Notes to the financial statements

24. Equity investments, available-for-sale

The Bank held the following unlisted equity investments, available-for-sale as at 31 December 2011 and 31 December 2010:

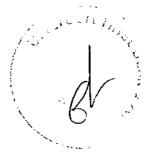
31 December 2011	Nature of business	% interest held	Gross Carrying	Impairment	Net Carrying
Biroul de Credit SA Casa de Compensare (SNCDD SA) Fondul Roman de Garantare a Creditelor	financial activities other financial services	4.23 0.11	amount 187,635 46,975	- 39,486	amount 187,635 7,489
pentru Intreprinzatorii Privati IFN SA Pioneer Asset Managent (CAIB Asset	other credit activities	3.10	1,786,564	960,253	826,311
Management S.A.I.) Transfond SA UniCredit CAIB Securities Romania SA UniCredit Leasing Romania SA VISA Europe Limited Total	financial activities other financial services financial activities leasing services Cards	2.57 8.04 19.97 0.00002 0.01	194,560 1,164,862 1,314,465 14 37	147,079 - 25,285 -	47,481 1,164,862 1,289,180 14 37
The above mentioned companies	oro in a series and a series an		<u>4,695,112</u>	<u>1,172,103</u>	<u>3,523,009</u>

The above mentioned companies are incorporated in Romania, except VISA Europe Limited (U.K.).

Nature of business				r - 71011 Datopt	Tarope Linned (U.K.).			
Argus SA Auto Mondo Company SA Biroul de Credit SA Bursa Romana de Marfuri SA Casa de Compensare (SNCDD SA) Centrul de Afaceri Roman SA Fondul Roman de Garantare a Creditelor pentru Intreprinzatorii Privati IFN SA Pioneer Asset Management S.A.l.) Firelli Re Romania Transfond SA UniCredit CAIB Securities Romania SA UniCredit Leasing Romania SA Leasing services UniCredit Leasing Romania SA Leasing services UniCredit Leasing Romania SA Linimanula cardisticies Lasa de Compensare (SNCDD SA) Other financial activities Other credit activities Other Granalia Cardistics Other Gran	31 December 2010	Nature of business		Carrying	Impairment	_		
	Auto Mondo Company SA Biroul de Credit SA Bursa Romana de Marfuri SA Casa de Compensare (SNCDD SA) Centrul de Afaceri Roman SA Fondul Roman de Garantare a Creditelor pentru Intreprinzatorii Privati IFN SA Pioneer Asset Managent (CAIB Asset Management S.A.I.) Pirelli Re Romania Transfond SA UniCredit CAIB Securities Romania SA UniCredit Leasing Romania SA VISA Europe Limited	industry car spare and accessories financial activities commodity exchange other financial services turism activities other credit activities financial activities real estate other financial services financial activities	20.00 4.23 0.54 0.11 0.32 3.10 2.57 20.00 8.04 19.97 0.00002	1,211,167 382,959 187,635 56,989 46,975 460 1,786,564 194,560 168,000 1,164,862 497,826 14	382,959 - 56,989 26,498 460 795,540	826,470 - 187,635 - 20,477 - 991,024 194,560 - 1,164,862 497,826 14		

<u> 5,698,048 __1,815,143 __3,882, 905</u>





Notes to the financial statements

24. Equity investments, available-for-sale (continued)

The movements in the provisions for participations are presented below:

In RON	2011	2010
At 1 of January Increases	1,815,143	4,203,735
Releases	350,062	-
110100000	(993,105)	(2,388,592)
At 31 December		
The factor of th	1,172,100	1,815,143

25. Investment securities, held-to-maturity

At 31 December 2011, the Bank included in investment securities, held-to-maturity bonds issued by Ministry of Public Finance in amount of RON 9,109,414 (31 December 2010: RON 9,010,918 bonds issued by Ministry of Public Finance).

The movement in held-to-maturity investment securities may be summarised as follows:

In RON	2011	2010
At 1 of January Additions	9,010,918	8,867,304
Disposals (redemption)	-	-
Effect of foreign exchange rate	98,496	143,614
At 31 December	9,109,414	9,010,918

The investments securities held to maturity were not pledged as at 31 December 2011 and 31 December 2010



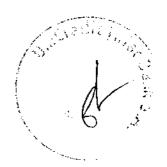


Notes to the financial statements

26. Property and equipment

In RON	Land and buildings		Motor vehicles		in course of	Tota
Cost						
Balance at 1 January 2011 Additions Disposals Increase due to revaluation Decrease due to revaluation Balance at 31 December 2011	256,611,253 8,022,199 (8,328,789) 19,194,298 (108,743,628) 166,755,333	13,497,671	649,031 (45,916) - - - 603,115	4,540,303	24,410,537 17,660,984	460,842,100 43,721,157 (8,884,083) 19,194,298 (108,743,628)
					42,071,521	406,129,850
Depreciation and impairment losses Balance at 1 January 2011 Charge for the year Impairment Other movements Disposals Decrease due to revaluation Balance at 31 December 2011 Carrying amounts	(102,786,390) (15,144,652) I,522,654 (1,146,086) I,475,562 108,743,628 (7,335,284)	(68,513,583) (12,698,534) - - - (81,212,117)	(521,815) (57,497) - - 11,479 - (567,833)	(39,939,902) (8,746,869) - - 375,753 - - (48,311,018)	(1,146,086) - - 1,146,086 - -	(212,907,776) (36,647,552) 1,522,654 - 1,862,794 108,743,628 - (137,426,252)
At 1 January 2011	153,824,863	22,164,485	127,216	48,553,315	23,264,451	247,934,328
At 31 December 2011	159,420,049	22,895,835	35,282	44,280,911	42,071,521	268,703,598







Notes to the financial statements

26. Property and equipment (continued)

In RON	Land and buildings		Motor vehicles	Furniture and other assets	Assets in course of construction	Total
Cost						
Balance at 1 January 2010 Additions Disposals	255,952,163 2,521,211 (1,862,121)	76,487,721 14,533,377 (343,030)	643,705 5,326	83,594,427 6,179,030 (1,280,240)	14,320,640 32,757,060 (22,667,163)	430,998,656 55,996,004 (26,152,554)
Balance at 31 December 2010	256,611,253	90,678,068	649,031	88,493,217	24,410,537	460,842,106
Depreciation and impairment losses						
Balance at 1 January 2010 Charge for the year Other movements Disposals	(89,532,205) (14,682,269) 1,341,242 86,842	(62,235,859) (6,491,743) - 214,019	(458,886) (62,929)	(33,838,975) (10,831,145) - 4,730,216	(1,146,086) - -	(187,212,011) (32,068,086) 1,341,242
Balance at 31 December 2010	(102,786,390)	(68,513,583)	(521,815)	(39,939,904)	(1,146,086)	5,031,077
Carrying amounts						
At 1 January 2010	166,419,958	14,251,862	184,819	49,755,452	13,174,554	243,786,645
At 31 December 2010	153,824,863	22,164,485	127,216	48,553,313	23,264,451	247,934,328





Notes to the financial statements

26. Property and equipment (continued)

Contingent operating	lease (rentals)
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In RON	31 December 2011	31 December 2010
Amounts payable under operational leases Up to twelve months From one to five years Over five years	71,995,553 124,545,347 33,297,241	73,266,233 161,130,194 68,664,399
Total future lease obligations	229,838,141	303,060,826
27. Intangible assets		

In RON	Intangible assets	Intangible assets in progress	Total
Cost		_	
Balance at 1 January 2011 Additions	159,158,133 27,274,785	55,258,551 16,177,640	214,416,683 43,452,426
Balance at 31 December 2011	186,432,918	71,436,191	257,869,109
Amortisation and impairment losses			
Balance at 1 January 2011 Amortisation for the year	(118,461,527) (28,943,407)	-	(118,461,527) (28,943,407)
Balance at 31 December 2011	(147,404,934)		(147,404,934)
Carrying amounts			
At 1 January 2011	40,696,606	55,258,551	95,955,157
At 31 December 2011	39,027,984	71,436,191	110,464,175





Notes to the financial statements

27. Intangible assets (continued)

In RON	Intangible assets	Intangible assets in progress	Total
Cost Balance at 1 January 2010 Additions	119,470,043 39,688,090	47,369,128 7,889,423	166,839,171
Balance at 31 December 2010	159,158,133	55,258,551	47,577,513
Amortisation and impairment losses			
Balance at 1 January 2010 Amortisation for the year	(96,472,913) (21,988,614)	<u>.</u>	(96,472,913) (21,988,614)
Balance at 31 December 2010	(118,461,527)		(118,461,527)
Carrying amounts			
At 1 January 2010	22,960,829	47,369,128	70,329,957
At 31 December 2010	40,696,606	55,258,551	95,955,157







Notes to the financial statements

28. Deferred tax assets and liabilities

Deferred tax assets and deferred tax liabilities at 31 December 2011 are attributable to the items detailed in the table below:

In RON	31 December 2011	31 December 2011
Loans and advances to customers	Assets	Liabilities
Property, equipment and intangible assets	-	90,434,212
Held to maturity investment securities	-	3,246,860
Available-for-sale equity investments	-	316,509
Available for sale investment securities	-	61,085
Other assets	2,436,974	-
Derivative financial instruments held for trading	349,104	
Derivative financial instruments need for trading	90,456	•
Derivative financial instruments used for hedging Provisions	7,346,639	-
2.07/3/0/13	40,758,508	-
Deferred tax balance at 16%		
~ order for that Balance at 10%	50,981,681	94,058,666
)C- 1.		

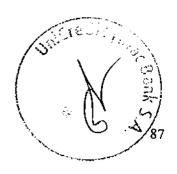
Deferred tax assets and deferred tax liabilities at 31 December 2010 are attributable to the items detailed in the table below:

In RON	31 December 2010	31 December 2010
Loans and advances to customers Property, equipment and intangible assets Available-for-sale equity investments Available for sale investment securities Provisions, other liabilities, accruals	Assets 1,449,448 562,083 - 27,649,212	Liabilities 80,913,474 431,006 - 3,404,346 1,537,010
Deferred tax balance at 16%	29,660,743	86,285,836

Taxes recognised in other comprehensive income are presented in the table below:

•		F- 6541	riod in this tat	ne nelow:		
In RON		2011			2010	
	Before tax	Tax expense / (benefit)	Net of tax	Before tax	Tax expense /	Net of tax
Available-for-sale financial assets Cash flow hedging reserve Revaluation of property, plant and	(29,788,131) (45,916,494)	4,766,101 7,346,639	(25,022,030) (38,569,855)		(benefit) (5,596,690)	29,382,623
equipment Share of other comprehensive	19,194,298	(3,071,088)	16,123,210	-		
income of associates	129,761	-	-	-	-	-





Notes to the financial statements

29. Other assets

In RON	31 December 2011	31 December 2010
Sundry debtors (gross amounts) Other Prepayments Inventories Amounts in transit Total gross amounts	46,666,806 32,112,401 24,320,843 2,600,133 275,486 105,975,669	40,727,752 13,820,326 34,639,886 2,225,019 538,527 91,951,510
Less impairment for sundry debtors	(28,133,314)	(23,164,920)
Total	77,842,355	68,786,590

The Bank booked as prepayments, during 2011 and 2010: premises rents, local taxes, guarantee fund, premises insurance, bankers blanket bond, subscriptions for several publications.

30. Derivatives designated as hedging instruments

The Bank uses interest rate and cross-currency swaps to hedge the foreign currency and interest rate risks arising from customers' deposits and loans.

The fair values of derivatives designated as cash flow hedges are:

	.g		
Notional amount 2011	Liabilities 2011	Notional amount 2010	Liabilities 2010
514,282,448 43,197,000	57,760,921 1,051,936	-	-
557,479,448	58,812,857	-	-
	Notional amount 2011 514,282,448 43,197,000	amount 2011 2011 514,282,448 57,760,921 43,197,000 1,051,936	Notional amount 2010 2011





Notes to the financial statements

30. Derivatives designated as hedging instruments (continued)

The time periods in which the hedged cash flows are expected to occur and affect the consolidated statement of comprehensive income are as follows:

In RON 31 December 2011	Within 1 year	1-5 years	Over 5 years
Cash inflow	106,246,362	124,522,404	47,283,841
Cash outflow	(38,847,238)	(76,301,997)	(74,379,568)

31. Deposits from banks

In RON	31 December 2011	31 December 2010
Sight deposits Term deposits Amounts in transit	517,569,216 2,989,135,621 154,361,971	801,190,589 2,332,045,588 95,636,035
Total	3,661,066,808	3,228,872,212





Notes to the financial statements

32. Loans from banks and other financial institutions

The caption Loans from banks comprises the following:

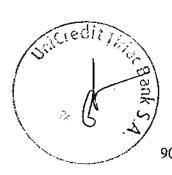
- a) UniCredit Bank Austria AG: loans facilities in amount of EUR 367,261,948, USD 2,278,281, RON 2,446,481,766 and SEK 17,861 in total amount of RON equivalent 4,040,559,706 (31 December 2010: RON equivalent 3,233,091,306).
- b) Kreditanstalt furWiederaufbau Germany: loan facilities in amount of EUR 10,775,166 in total amount of RON equivalent 46,545,483, maturing on 16 June 2014 (31 December 2010: RON equivalent 64,272,004).
- c) B.E.R.D.: loan facilities in amount of EUR 5,515,221 in total amount of RON equivalent 23,824,101, maturing on 19 May 2017 (31 December 2010: RON equivalent 27,851,200).
- d) BANQUE EUROPENE D'INVESTISSEMENT-BEI: loan facilities in amount of EUR 2,934,652 (RON equivalent 12,676,815), maturing on 15 June 2016 (31 December 2010: RON equivalent 16,859,990).

Loans from banks and other financial institutions in balance as at 31 December 2011 were bearing interest rates which ranged between 1.445% and 4.696% p.a. for EURO denominated loans and respectively from 6.330% up to 7.350% p.a. for RON denominated loans. For USD loan, interest rate at 31 December 2011 is 1.429% p.a As at 31 December 2011, the final maturity of loans varies from January 2012 to August 2017. The maximum percentage of the interest derives from one of the loans granted by UniCredit Bank Austria AG.

33. Deposits from customers

In RON	31 December 2011	31 December 2010
Payable on demand Term deposits Certificates of deposits Collateral deposits Amounts in transit	4,605,471,459 6,348,745,383 1,514,854 525,036,405 61,555,495	4,610,445,051 5,902,054,187 526,888 461,547,245 13,663,029
Total	11,542,323,596	10,988,236,400





Notes to the financial statements

34. Subordinated loans

In RON	31 December 2011	31 December 2010
UniCredit Bank Austria AG UniCredit Bank Ireland PLC	14,744,053 21,636,896 15,197,580 216,089,190 70,438,955 64,984,818	14,629,924 21,444,276 15,073,825 215,758,864 70,649,168 64,434,137
Total	403,091,492	401,990,194

At 31 December 2011, the following agreements were outstanding:

- a) Subordinated loans from UniCredit Banca Austria AG are as follows: five facilities in amount of EUR 5,000,000, EUR 3,517,824, EUR 3,407,155, RON 215,730,000 and respectively RON 70,400,000 in total amount of RON equivalent 337,226,149 principal, maturing on September 2012, outstanding September 2012, August 2012, July 2014 and August 2012 respectively (31 December 2010: the same facilities were in place: five facilities in amount of EUR 5,000,000, EUR 3,517,824, EUR 3,407,155, RON 215,730,000 and respectively RON 70,400,000 in total amount of RON 337,226,149 principal, maturing on September 2012, September 2012, August 2012, July 2013 and August 2012 respectively). The interest rates for the above-mentioned loans during 2011 and 2010 years ranged between ROBOR + 0.5% and ROBOR +0.53% p.a. and respectively EURIBOR + 0.5% p.a. The repayment of outstanding principal and accrued interest of the above-mentioned loans is subordinated to all other obligations of the Bank.
- b) Unicredit Ireland: subordinated loan facility in amount of EUR 15,000,000 in total amount of RON equivalent 64,272,000, maturing on 30 November 2015 (the same facility in 2010: subordinated loan facility in amount of EUR 15,000,000 in total amount of RON 64,272,000, maturing on 30 November 2015). The interest rate for the above-mentioned loan is EURIBOR 3M + 0.81 %. The repayment of outstanding principal and accrued interest of the above-mentioned loans is subordinated to all other obligations of the Bank.





Notes to the financial statements

35. Provisions

In RON	31 December 2011	31 December 2010
Provision for financial guarantees (refer to Note 40) Provision for off-balance commitments and	227,674,202	131,711,625
contingencies and	10,996,190	17,458,363
Provision for legal disputes Other provisions	2,851,653 2,546,489	7,134,972 2,283,226
Total	244,068,534	158,588,186

As of 31 December 2011, the Bank calculated provisions for off balance sheet commitments and contingencies in amount of RON 10,996,190 (2010: RON 17,458,363) both for undrawn lines and for other off balance sheet credit related commitments items.

The movements in provisions during the year were as follows:

In RON	2011	2010
Balance at 31 December Provision charge Release FX effect related to off-balance commitments	158,588,186 112,373,246 (33,434,011) 6,541,113	90,150,747 108,571,205 (39,286,897) (846,869)
Balance at 31 December	244,068,534	158,588,186





Notes to the financial statements

36. Other liabilities

In RON	31 December 2011	31 December 2010
Employee related accrual Payable to state budget Accruals for third party services Amounts payable to suppliers Lease liabilities (i) Other	15,071,618 20,257,865 32,381,224 23,087,327 45,444 32,567,854	20,752,894 23,010,729 31,235,748 33,780,423 89,481 24,129,397
Total	123,411,332	132,998,672

(i) Lease liability

As at 31 December 2011, the Bank had leasing liabilities in amount of RON 45,444 (31 December 2010: RON 89,481), agreement concluded with UniCredit Leasing Corporation IFN S.A. representing financial leasing for tangible assets acquisition.

	31 December 2011	31 December 2010
Amounts payable under finance leases		
Up to twelve months From one to five years	45,629 -	42,215 51,225
Less: future interest payments	(185)	(3,959)
Present value of lease obligations	45,444	89,481
	_ _	





Notes to the financial statements

37. Issued capital

The statutory share capital of the Bank as at 31 December 2011 is represented by 40,760,784 ordinary shares (31 December 2010: 40,760,784 ordinary shares) having a face value of RON 9.30 each. The shareholders of the Bank are as follows:

	31 December 2011 %	31 December 2010 %
UniCredit Bank Austria AG Redrum International Investments B.V	50.55884 24.83104	50.55884 24.83104
Vesanio Trading Ltd Bank Austria – CEE BeteiligungsgmbH	20.22869	20.22869
Arno Grundstucksverwaltungs Gesellschaft m.b.H Beteiligungsverwaltungsgesellschaft der Bank Austria Creditanstalt Leasing GmbH Bank Austria Creditanstalt Leasing GmbH Other shareholders	0.01329 0.01329	0.01329 0.01329
	0.01329	0.01329
	0.01329 4.32826	0.01329 4.32826
Total	100.00	100.00

The reconciliation of share capital under IFRS and Romanian Accounting Standards is presented below:

In RON	31 December 2011	31 December 2010
Statutory share capital Effect of hyperinflation – IAS 29	379,075,291 722,528,775	379 , 075,291 722,528,775
Share capital under IFRS	1,101,604,066	1,101,604,066







Notes to the financial statements

38. Other reserves

The breakdown of other reserves is presented below:

In RON	31 December 2011	31 December 2010
Statutory general banking risks Statutory legal reserve Effect of hyperinflation – IAS 29	115,785,348 78,723,680 19,064,495	115,785,348 78,723,680 19,064,495
Revaluation of property, plant and equipment	16,123,210	-
Share of other comprehensive income of associates	129,761	-
Total	229,826,494	213,573,523

Reserves for general banking risks include amounts set aside for future losses and other unforeseen risks or contingencies. These reserves are not distributable.

Statutory reserves represent accumulated transfers from retained earnings in accordance with relevant local banking regulations. These reserves are not distributable.

Local legislation requires 5% of the Bank's net profit to be transferred to a non-distributable statutory reserve until such time this reserve represents 20% of the Bank's statutory share capital.





Notes to the financial statements

39. Related party transactions

The Bank entered into a number of banking transactions with UniCredit S.p.A (Italy) and with members of the UniCredit Group (UniCredit Bank Austria AG, HVB Bank, UniCredit Leasing S.A., Istraturist UMAG, Cassamarca SPA, Bulbank A.D., Banca de Sabadell SA, Bank Pekao, Kocbank, Yapi Kredi) in the normal course of business. These transactions were carried out on commercial terms and conditions and at market rate. The following transactions were carried out with UniCredit Italiano S.p.A, UniCredit Bank Austria AG and its subsidiaries:

I. DOW	3	1 December 2011	
In RON	Parent Company	Associates	Other related parties
Financial assets held for trading on derivative contracts	_	1,474,187	22 210 702
Current accounts and deposits to banks	622,840,581	1,77,107	33,210,703
Loans to banks	-	_	3,410,912
Loans to customers	-	160,375,972	1,448,241
Other assets	4,820,306	47,600,464	22,983,107 15,976,016
Outstanding receivables	627,660,887	209,450,623	77,028,979
	 		77,020,373
Financial liabilities held for trading on derivative contracts	1,795,056		06.005.400
Derivatives used for hedging	_	-	96,095,403
Current accounts	15,570,119	4,888,059	58,812,857
Deposit attracted	2,731,985,281	822,064,396	81,259,000
Loans received	4,040,559,708	822,004,390	352,854,008
Subordinated liabilities	338,106,674	-	
Other liabilities	-	•	64,984,818
	<u> </u>		14,484,326
Outstanding payables	7,128,016,838	826,952,455	668,490,412
Interest and similar income Interest income and similar revenues	8,645,166	15,714,040	4,558,491
on derivative instruments Interest income and similar revenues on hedging derivatives	-	59,694	217,091
Interest expenses and similar charges	-	-	57,639
Interest expense and similar charges	(262,646,991)	(15,121,312)	(14,090,145)
on derivative instruments Interest expense and similar charges on hedging	-	-	(881,197)
derivatives	-	_	(12,954,002)
Commission income	39,026,118	12,032,553	557,944
Commission expense	(2,649,945)	(866,106)	(13,595,401)
Management fees	(846,137)	· · · ·	(5,209,345)
Other operating income Administration costs: general and	4,820,306	-	4,158,700
administrative expenses - other		-	(33,176,136)
Net expense	(213,651,483)	11,818,869	(70,356,361)
Net expense Commitments U.S. MAR 201	530,165,905	9,194,056	STICTE (1887;135,454
U.S. MAR 20			Sonk Scank

Notes to the financial statements

39. Related party transactions (continued)

31 December 2010

In RON	Parent Company	Associates	Other related parties
Financial assets held for trading on			
derivative contracts	_	-	32,966,411
Current accounts and deposits to banks	17,998,421	-	5,083,683
Loans to banks	-	-	312,253
Loans to customers	-	116,374,379	23,663,457
Other assets	1,386,296	36,009,942	18,623,008
Outstanding receivables	19,384,717	152,384,321	80,648,812
Financial liabilities held for trading on derivative contracts			40.105.001
Current accounts	5,922,663	11 674 070	48,105,981
Deposit attracted	1,934,259,898	11,674,078	42,153,103
Loans received	3,244,287,805	806,483,388	330,515,503
Subordinated liabilities	337,556,057	. -	115,438
Other liabilities	-	<u>.</u>	64,434,137
		<u> </u>	1,870,251
Outstanding payables	5,522,026,423	818,157,466	487,194,413
Interest and similar income	252,832	18,263,493	8,098,378
Interest income and similar revenues	,	10,205, 155	0,020,076
on derivative instruments	-	434,133	5,022,890
Interest expenses and similar charges	(235,848,038)	(14,354,618)	(11,860,981)
Interest expense and similar charges		, - , ,	(,,- +,
on derivative instruments	-	(101,662)	(23,075,701)
Commission income	44,324,711	179,876	11,527,263
Commission expense	(2,644,562)	(1,212)	(460,992)
Management fees	761,789	•	2,537,545
Other operating income Administration costs: general and	1,386,296	•	12,235,959
administrative expenses - other	•	-	(33,764,350)
INDITU Ide	<u> </u>		(50,101,550)
Net expense	(191,766,972)	4,420,010	(29,739,989)
Commitments (5. W. R. 2012)	32,646,526	859,842	492,034,883
Commitments Commitments	/		

Net gain from derivatives held for risk management concluded with Unicredit Group entities amounts to RON equivalent 54,704,485 during 2011(RON equivalent 158,623,530 during 2010).

Notes to the financial statements

39. Related party transactions (continued)

Transactions with key management personnel

A number of banking transactions are entered into with key management personnel (executive management, administrators and managers of the Bank) in the normal course of business. These mainly include loans, current accounts and deposits. The volumes of related-party transactions as of year ends are presented in the below tables:

In RON	31 December 2011	31 December 2010
Loans Current accounts and deposits Interest and similar income Interest expenses and similar charges	1,309,259 6,289,078 104,029 (137,382)	2,455,090 6,339,164 74,600 (168,181)
Total	7,564,984	8,700,673

No provisions have been recognised in respect of loans given to related parties (2010: nil)

In RON	2011	2010
Key management compensation	9,548,057	12,691,350
Total	9,548,057	12,691,350
		- -

In addition to their salaries, the Bank also provides non-cash benefits to directors and executive officers and they participate in the UniCredit Group's share option programme.





Notes to the financial statements

40. Commitments and contingencies

At any time the Bank has outstanding commitments to extend credit. These commitments take the form of approved loans and credit card limits and overdraft facilities. Outstanding loan commitments have a commitment period that does not extend beyond the normal underwriting and settlement period of one month to one year.

The Bank provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. These agreements have fixed limits and generally extend for a period of up to one year. Expirations are not concentrated in any period.

The contractual amounts of commitments and contingent liabilities are set out in the following table by category. The amounts reflected in the table for commitments assume that amounts are fully advanced. The amounts reflected in the table for guarantees and letters of credit represent the maximum accounting loss that would be recognised at the end of reporting period if counterparties failed completely to perform as contracted.

In RON	31 December 2011	31 December 2010
Loan commitments Letters of credit Guarantees issued	1,132,124,703 70,022,597 5,542,176,924	1,111,929,167 59,948,972 4,832,078,556
Total	6,744,324,224	6,003,956,695

The Bank acts as a security agent, payment agent and hedging agent for a series of loan contracts between UniCredit Bank Austria AG and other entities within UniCredit Group as lender and Romanian companies as borrowers. For each of these contracts there is a risk participation agreement by which the Bank is obliged to indemnify UniCredit Bank Austria AG. The total amount of such risk participation agreements in force as at 31 December 2011 is EUR 641,820,778, USD 50,000,000 and CHF 5,310,236 (31 December 2010 is EUR 751,260,133, USD 88,333,333 and CHF 6,195,275).

The Bank concluded with UniCredit Bank Austria AG a series of novation contracts through which loan contracts initially concluded by the Bank with Romanian companies were transferred to UniCredit Bank Austria AG in exchange for full reimbursement of borrowers' due to the Bank. According to these novation contracts the Bank is still engaged as security agent and payment agent until the borrower will repay his debt. For each of these novation contracts there is a risk participation agreement by which the Bank is obliged to indemnify UniCredit Bank Austria AG (refer to Note 3(j)(iii)).





Notes to the financial statements

40. Commitments and contingencies (continued)

The novation contracts concluded with UniCredit Bank Austria AG relates to one entity and their total value is EUR 21,869,103 (31 December 2010: EUR 28,857,177).

According to the contracts presented in the paragraphs above the Bank pays any amount collected from the borrowers to UniCredit Bank Austria AG.

As compensation for the financial guarantees assumed by the risk participation agreements and for providing security and payment agent services to UniCredit Bank Austria AG, the Bank receives the commissions paid by the borrowers plus a portion of the interest margin collected from the borrowers. The Bank defers the commissions collected upfront from the risk participation agreements over the time period that remains until the maturity of the facilities.

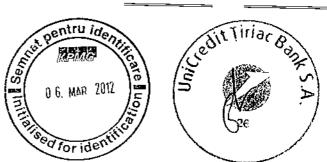
As at 31 December 2011 the Bank was involved in several litigations for which the probable total claims estimated by the Bank's lawyers amounted to RON 5,830,863(31 December 2010: RON 19,913,905). The Bank, based upon legal advice, has assessed that a provision amounting to RON 2,851,653 as at 31 December 2011 (2010: RON 7,134,972) is necessary to be booked for these claims.

41. Reconciliation of profit under IFRS and Romanian Accounting Standards as stipulated in Order 13/2008

The financial statements of the Bank prepared in accordance with NBR Order 13/2008 have been approved today together with IFRS financial statements.

In RON	2011	2010
Net profit under Romanian Accounting Standards Cancellation of statutory impairment on AFS investment	103,062,227	57,169,053
IFRS impairment losses on loans IFRS provisions for off-balance sheet contingent items HTM foreign currency revaluation	6,326,966 242,254,644 (81,334,635) 75,281	(27,964,891) 256,516,333 (53,027,555) (117,980)
Deferred tax impact during the period Gain/(loss) on associate investment – IAS 28, Investments in Associates	2,881,578 4,185,251	(24,362,913) (9,875,025)
Impairment on buildings Impact from recognition of interest income on impaired loans*	(1,522,654) (108,898,293)	(44,373) (24,872,535)
Other IFRS adjustments Net profit for the year under IEPS	(7,600,428)	(2,201,993)
Net profit for the year under IFRS	159,429,937	171,218,121

*) See note 2 e) and 3 d).



Notes to the financial statements

42. Reconciliation of equity under IFRS and Romanian Accounting Standards

In RON	31 December 2011	31 December 2010
Equity under Romanian Accounting Standards Effect of hyperinflation on share capital – IAS 29, Financial Reporting in Hyperinflationary Economies	2,164,815,492 722,528,774	2,059,097,575 722,528,774
Effect of hyperinflation on reserves – IAS 29, Financial Reporting in Hyperinflationary Economies	19,064,495	19,064,495
Fair value adjustments of available-for-sale on reserve Cash Flow Hedge reserve Revaluation of property, plant and equipment Deferred tax effect recognised in equity Accounting for investment in associates impact on retained earnings – IAS 28, Investments in Associates All IFRS adjustments impact on retained earnings, including	(30,427,390) (45,916,494) 13,467,520 12,215,021 (17,653,849) (404,162,484)	(639,259) - - 102,281 (17,783,610) (528,086,576)
IAS 29, Financial Reporting in Hyperinflationary Economies hyperinflation IFRS adjustments impact on net profit for the year	56,367,710	123,924,092
Equity under IFRS	2,490,298,795	2,378,207,772

43. Subsequent events

As of 1 January 2012, the Bank has discontinued the Romanian accounting framework under the National Bank of Romania Order 13/2008 and converted to IFRS as adopted by the European Union as their basis for statutory accounting and sole financial reporting framework.



